bioproduction

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Bioprocessing workflow program

Maximize your equipment—optimize your processes

Our bioprocessing workflow program is designed to drive process optimization and cost reduction. It fosters the technical interaction between your production staff and our technical product and process professionals; this help ensure that you can streamline your operations by minimizing waste and identifying opportunities for process improvements.

How does it work?

We offer three levels of interaction

- Point-solution review (PSR) looks at a specific upstream or downstream bioprocessing step
- Process review (PR) is designed as a deep dive to optimize a process step
- Complete review (CR) provides a comprehensive workflow analysis from upstream to downstream, including material handling and warehousing

During the process, our team will work with you to map out your process flow and identify your pain points.

At the end of the process, our product experts will provide a detailed report that analyzes your current state, and they will offer specific recommendations on how to improve items such as your process, processing environment, and material handling.

What is your commitment?

Whether you choose to engage in the PSR, PR, or CR program, you are committing time and resources to the optimization project. Our experienced team will require access to your production facility and will need to work with operators, scientists, and managers to understand your current processes.

Once you receive the final report from us, it is yours to keep as you evaluate which process improvement steps to undertake.

Our fully trained technical field specialists have spent many years in production environments and large biopharmaceutical companies.

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Program overview

	Point solution review (PSR)	Process review (PR)	Complete review (CR)
Focus	Specific opportunity or area of concern	Complete process review	Complete process review focused on single-use technologies, cell culture, process solutions (media and buffers), purification, and analytics
Team	Field applications specialist, process and subject matter professionals, commercial sales (business account manager and technical sales specialist, quality representative)	Field applications director, field applications and subject matter professionals, and commercial sales	Field applications director; field applications specialists from single-use technologies, cell culture, and purification; process and subject matter professionals; and commercial sales
Visit plan	Alignment call with customer prior to visit to understand concerns and main objectives Perform review and log case in **salesforce.com** (SFDC)	Alignment call with customer prior to visit to understand concerns and main objectives Process review starts from warehouse, manufacturing upstream and downstream (excluding tangential flow filtration (TFF) and chromatography), documentation, cGMP aspects Perform review and log case in SFDC	Alignment call with customer prior to visit to understand concerns and main objectives Process review starts from warehouse, manufacturing upstream and downstream (including TFF and chromatography), documentation, cGMP aspects Perform review and log case in SFDC
Timeline	1 day visit within 3 days from initial response	1.5–2 day visit within 1 week from initial response	2–3 day visit within 2 weeks from initial response
Report	Final report to customer within 2 weeks, including observations, financial models, and recommendations	Final report to customer within 3 weeks, including observations, financial models, and recommendations	Final report to customer within 4 weeks, including observations, financial models, and recommendations

Want to learn more?

Contact your sales representative to discuss the bioprocessing workflow program, or submit a contact request at **thermofisher.com/bioprocessingworkflow**.

Find out more at
thermofisher.com/bioprocessingworkflow

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