

# Thermo Fisher S C I E N T I F I C

## Gibco Bulk Process Liquid and Buffer Capabilities

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## Global BioProduction Manufacturing Facilities



#### Millersburg, PA

- **BioProcess Containers**
- Single-use technologies
- ISO 13485
- cGMP standards



#### Logan, Utah

- BioProcess Containers
- Single-use technologies
- Class 10,000/ISO 7 clean room



#### Matamoros, Mexico

- **BioProcess Containers**
- Single-use technologies



#### **Grand Island, NY**

- · Cell culture media, reagents
- Sera
- ISO 13485
- GMP 21 CFR 820



#### Paisley, Scotland

- · Cell culture media, reagents
- ISO 13485
- GMP 21 CFR 820



#### Lillestrom and Oslo, Norway

- Invitrogen<sup>™</sup> Dynabeads<sup>™</sup> Magnetic Beads
- ISO 9001- and ISO 13485-certified



#### **Auckland and** Christchurch, New Zealand; Newcastle, Australia

- Sera
- Protein products
- GMP 21 CFR 820



- ISO 13485
- cGMP standards



#### **Bedford and** Framingham, MA

- Chromatography resins
- ISO 13485



#### Cramlington, UK

- Bioprocess containers
- Single-use technologies
- Class 10,000/ISO 7 clean room



Warrington, UK

Analytics kits



#### Naarden, the Netherlands

- Affinity ligands
- ISO 9001—certified





## Gibco Media Network



**US manufacturing**Grand Island, New York



**EMEA manufacturing**Paisley, Scotland

Dry powder media





AGT media





1X media/buffer





Concentrated media/buffers





Serving over 110 commercial therapies worldwide

## Benefits to Outsourcing Bioprocess Liquid Manufacturing

## **Advantages**

- Better product consistency
- · Improved cell culture performance
- Suppliers of liquids are knowledgeable and experienced
- Fewer contamination risks
- Eliminate need for mixing tanks
- Time and labor-intensive steps eliminated:
  - QC of salts, liquid preparation, filtration, quarantine, finished good testing, documentation, procedures, validation
- · Improved safety due to less handling
- Just-in-time logistics solutions
  - Doe & Ingalls<sup>™</sup> cGMP warehousing (in US and Ireland)

### **Customer benefit**



#### **Decreased**

capital and operating costs



### **Improved**

quality and compliance



#### **Increased**

productivity

Bulk process liquids and buffers help increase biopharmaceutical process efficiency and reduce risk by simplifying and standardizing workflows



## Critical Attributes Help Ensure Product Integrity and Performance

Characteristics that determine whether a flexible container will **maintain product integrity** and perform as expected during specific bioprocess operations

- Biological compatibility
- Tensile properties
- Puncture resistance
- Glass transition temperature
- Transportability
- Clarity
- Permeability
- pH stability
- Extractable profile
- Cell culture growth performance
- Stability
- Standard & custom designs



		Pr	ocess	Liquio	is Stat	bility D	ata																		
Product Description (Concentration)	Storage Conditions	n		Stability Testing CX5-14 BioProcess Containers Additional data points to include 36 and 48 n					months	5															
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														18 mo 24 mo	1	1	1			1	1				
															V	V									



## Expanded Choice of Secondary Packaging



1, 5, 10, and 20 L bioprocess containers

- Corrugate cases
- Returnable plastic crates



50, 100, and 200 L bioprocess containers

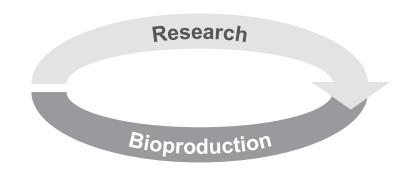
- Option to ship in different drum designs
- Bottom- or top-emptying
- Nestable
- Single-trip
- Hazardous material handling



100, 200, 500, and 1,000 L bioprocess containers

- ALLpaQ (Arca/Auer) plastic returnable systems
- Bottom- or top-emptying
- 100 and 200 L returnable containers available in EU

## Liquid Production Network







		Grand Island, USA	Paisley, Scotland
Bottled liquids	(10 mL-1 L)	✓	$\checkmark$
Bagged liquids	(1-1,000 L)	✓	✓
Batch sizes	(10-10,000 L)	✓	✓
Corrosive solutions	s (10-5,000 L)	✓	Under development
Alcohols (up to 20	% v/v ethanol) (400-2,500 L)	✓	Under development

**Order management** 



Dispensing



Formulation



**Filtration** 



Fill and finish



Delivery





## Grand Island Liquid Facility Investments

### **Facility footprint**

- 15,000 ft<sup>2</sup> manufacturing over two floors
- 12,400 ft<sup>2</sup> finished goods warehouse space
- Clean room, gowning, storage, formulation, staging

### **Equipment deployed**

- Multiple 10,000 liter tanks
- 5,000 liter tank
- 2,500 liter tank

### **Support systems**

- WFI still
- HVAC
- Clean steam generation
- Electronic batch records





Additional capabilities added to include an alcohol suite to manage hazardous solutions

Grand Island facility expansion for Annex 1 compliant Animal Origin-Free bulk liquids



## Design Criteria and Quality Standards



To meet current and future customer requirements for insourcing bulk liquids, our Grand Island manufacturing facility is built to and compliant with the following standards:

Design criteria	Value	Rank
ISO 13485	Internationally recognized standard on the requirements for a quality management system for medical devices	Industry standard
21 CFR 820-compliant	FDA current Good Manufacturing Practice (cGMP) quality system regulation for medical devices	Industry standard
Annex 1 standard	cGMP guidelines to harmonize US/EU controls and procedures to manufacture sterile medicinal products	Differentiator
Animal origin-free (AOF)	All raw materials are free of animal-derived components; dedicated AOF equipment	Differentiator
Grade C and grade D controlled spaces	Monitored and controlled temperature, pressure, air change rate for formulation and filtration	Differentiator
Single material flow	One-way raw material flow with no return to inventory; dedicated AO/AOF raw materials for manufacturing	Differentiator
Proximity to raw material and finished goods warehouse	Segregated AO/AOF raw material sampling booths; close proximity to manufacturing and distribution	Differentiator
2nd floor formulation	Gravity transfer to fill and filtration for ergonomic workflow; separate formulation suites for each tank	Differentiator
Manifold filling	Semiautomated closed manifold system	Differentiator

## **Examples of Customer Liquid Projects**

### **Total liquid volume in 2018**

- 12.4M liters of catalog and custom liquid products
- 8.4M liters Grand Island, NY, USA
- 4.1M liters Inchinnan, Scotland





#### **Gibco BioProduction services**

- Media / buffer / concentrate development
- Process development
- Scale-up / technology transfer

Liquid type	Gibco™ product and annual volume examples
Cell culture media	GMEM: [66,000 L] 330 x 200 L bag Custom media formulation: [462,500 L] 925 x 500 L bag AIM V T cell Medium: 15,000 x 1 L bag
Feeds and additives	<b>10% antifoam</b> : [13,000 L] 2,600 x 5 L bag <b>CHO CD EfficientFeed™ A supplement</b> : [3,800 L] 760 x 5 L bag <b>BME</b> : 8,130 x 1 L bottle
Bioprocess liquids	<b>Sodium citrate</b> : [90,000 L] 450 x 200 L bag <b>PBS</b> : [32,000 L] 1,600 x 20 L bag <b>WFI</b> : [28,000 L] 2,800 x 10 L bag <b>HEPES</b> : [29,000L] 29 x 1,000 L bag
Concentrates	<b>CD CHO concentrate</b> : [296, 400 L] 1,800 x 150 L bag + 1,320 x 20 L bag <b>1,000X CD lipids</b> : [3,900 L] 1,950 x 2 L bottle

## Large Volume Powder Repacks

### **Single Component Goods**

Finished in GMP controlled dispensing suites

- Available in Securitainers (≤ 1Kg)
- Available in Ropak buckets (1 10Kg)
- Dose specific weights offered
- Chemicals may include:
  - o Tris
  - Sodium bicarbonate
  - Glucose



### **Multi-Component Buffers**

Manufactured in GMP powder facility

- Available in Powdertainers (1 25Kg)
- Available in Securitainers (≤ 1Kg)
- Available in Ropak buckets (1 10Kg)
- Dose specific weights offered
- Includes custom formulations





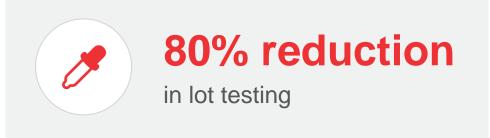
## Outsourced Buffers Provide Cost and Time Savings

## Case Study: 0.1 M NaOH buffer cost analysis

	In-house	Thermo Fisher SCIENTIFIC
Batch size	2,000 L	10,000 L
Batches per year	20	4
QC releases	20	4
Prep time (2,000 L)	4 hours	1 hour
Annual prep time	10 days	2.5 days
Total batch cost	\$11,500	\$35,000
Per liter cost	\$5.75	\$3.50
Annual prep time	\$230,000	\$140,000







## **Buffer Economic Model**

Buffer prep decisions require accurate economic cost models to evaluate options, including make vs. buy

### **Eric Langer, BioPlan Associates**

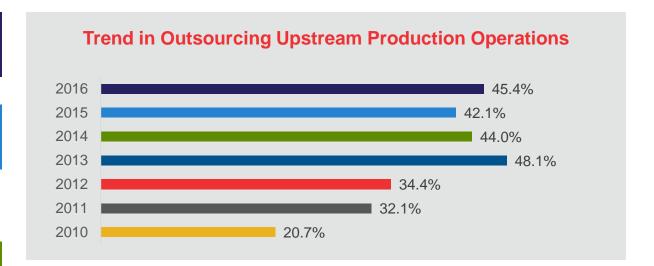
- Interviewed 10 end-users to understand buffer prep costs
- Aggregated end-use supplied data ranges

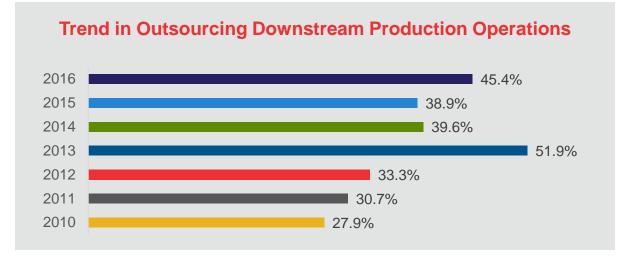
#### Buffer prep data entry guide

- · Identify ranges for unknown costs
- Clarify cost definitions
- Ranges based on actual data collection

#### **Additional information**

- Contract pharma: Economics of in-house buffer preparation
- · BioProcess International: Outsourcing of buffer preparation activity is increasing





## Cost Analysis Model

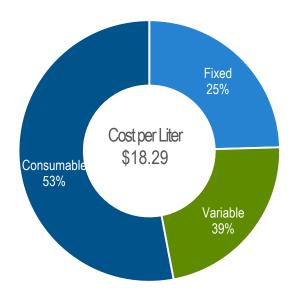
	Input your facility's data have		Your facility's size and type: Input h
	Input your facility's data here	Start here: Input your facility's annual liters buffer production	250,000
Fixed expenses, buffer prep equipment	Calculated annual expenses		Your facility's cost: Input h
Capital facility expenses, (Buffer Prep Bldg-excl. Equip/HVAC)	\$184,936	Input your approx facility building cost (will calculate 10-Year amortization @ 4%)	\$1.500.
VFI (or RO) skid, tanks/piping (cost allocated to buffer prep-hardware)	\$42.679	Input cost for WFI, specifically installed for buffer prep => 5-Year amortization @ 4%	\$190,
/lixed buffer-only storage/holding tanks	\$17.970	Input your cost for storage, buffer prep => 5-Year amortization @ 4%	\$80.
classified HVAC systems (allocated to buffers)	\$73.975	Input your approx facility building cost => 10-year amortization @4%	\$600.
efrigerated storage unit (allocated to buffers)	\$86.304	Input your cost for storage, buffer prep => 10-Year amortization @ 4%	\$700
/arehousing, facility operations, annual	\$10.000	Input warehousing costbuild (e.g., ~ \$20-\$70/ft2 or \$6-\$20/ ft2 rent)	\$10
Itilities, electric, gas, used in buffer prep areas	\$80,000	Input annual utilities cost (est: e.g., \$100k/1,000sf production space for buffers)	\$80
ther buffer prep equipment	\$0	Input data recording, etc. Office areas, security, amenities, gowning=>	Ψ00
Other facilities construction	\$0	Input expenses for pumps; housings; connectors; generators, etc =>	
utomation of equipment for mixing	\$60,000	Input cost of inhouse secure electronics, data, related to buffer=>	\$60
iltration (equip. only, excl filter cost)	\$35,000	Input costs for, e.g., filtration-exclude filters (filters-see variable/consumable costs) =>	\$35
Other equipment	\$0	Input any other equipment for buffer	ΨΟΟ
ixed costs subtotal	\$590.864	input any other equipment for buller	
ixed costs subtotal	\$2.36		
ariable/staffing expenses, buffer prep	Calculated annual expenses	L / L O L FTE OMASOL (All' O LIFTEN)	Your facility's cost: Input
alidation/documentation, for buffers	\$200,000	Input your approx costs (e.g., estimate @ cost, or FTEs @\$150k (All-in Cost/FTE)) =>	\$200
ogistics, in-house	\$40,000	Input other logistics or support for inhouse buffer=>	\$40
uality control lab costs for buffers	\$150,000	Input buffer bioburden (LAL), quick, release; e.g., @cost, FTEs @ \$150k each =>	\$150
T system setup and GMP, related to buffers	\$150,000	Input buffer-related IT/GMP costs FTEs @ \$150k each =>	\$150
abor, annual, operations for buffer prep only	\$300,000	Input staff labor, annual, buffer prep only (Est @ cost; FTEs @ \$150k All-in Cost) =>	\$300
Regulatory, QA/documentation, related to buffer prep	\$75,000	Input QA cost /FTE related to buffers (Est @ cost; FTEs @ \$150k All-in Cost) =>	\$75
Repairs, labor buffer prep	\$25,000	Input typical cost of repair FTE, and related expenses	\$25
Other G&A Labor	\$50,000	Input general and administrated staff expenses related to buffers	\$50
/ariable/staffing subtotal	\$990,000		
/ariable/staffing costs per liter	\$3.96		
Consumable expenses, buffer preparation	Calculated annual expenses		Your facility's cost: Input
uffer ingredient costs	\$2,000,000	Input cost for primary buffer ingredients	\$2,000
Other ingredients/powders	\$75,000	Input cost of other materials, buffers/reagents (per liter est)=>	\$75
ilters and related consumables	\$500,000	Input cost for filtration and related consumables, e.g., 0.22 um filtration for buffers=>	\$500
ingle-use devices (bags, tubing, connectors, manifolds)	\$150,000	Input cost for buffer-related single-use (non-filter type) consumables, e.g., bags, tubing=>	\$150
VFI costs, consumables, not elsewhere noted	\$0	Input other per liter WFI expenses=>	
isposal expenses	\$50,000	Input disposal expense (e.g., buffers, waste, bags) =>	\$50
Other consumables, expenses	\$25,000	Input other variable costs (e.g., warehousing)=>	\$25
consumables subtotal	\$2,800,000		•
Consumables cost per liter	\$11.20		
	\$4.380.864		
· · · · · · · · · · · · · · · · · · ·			
Your total annual cost  Your total cost per liter  Our total cost per liter  Our total cost per liter	\$17.52		



## Case Study: Cost Comparison from Economic Model and DSP Process Buffers

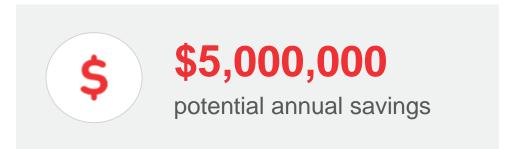
Cost to Outsource to Thermo Fisher Scientific						
DSP Buffer	Volume/ Batch	Unit Size (L)	Price/Unit	Price/L		
Buffer 1	10950	200	\$725.52	\$3.63		
Buffer 2	1300	200	\$1,203.98	\$6.02		
Buffer 3	975	200	\$1,489.92	\$7.45		
Buffer 4	500	200	\$1,677.65	\$8.39		
Buffer 5	750	200	\$1,678.26	\$8.39		
Buffer 6	200	200	\$2,499.60	\$12.50		
Buffer 7	200	200	\$5,021.47	\$25.11		
Buffer 8	600	200	\$1,685.18	\$8.43		
Buffer 9	2400	200	\$1,008.58	\$5.04		
Buffer 10	2400	200	\$4,116.65	\$20.58		
Buffer 11	450	10	\$160.21	\$16.02		
Buffer 12	1800	200	\$988.44	\$4.94		
Buffer 13	500	200	\$3,410.10	\$17.05		
Buffer 14	1600	10	\$245.10	\$24.51		

Modele	Modeled Cost/L @ 500,000L annual volume*							
\$4.49	Modeled Fixed Cost							
\$4.1	Modeled Variable Cost							
\$9.69	Modeled Consumable Cost							
\$18.2	9 Total Cost/L							



\* Economic model developed by Eric Langer, BioPlan Associates

\*\* Assumes 20 batches/Yr



Outsourcing downstream buffer manufacturing determined to be cost effective compared to modeled manufacturing costs



## One Consistent Bioprocessing Supply Chain Partner

Free up your capacity and resources with a GMP extension of your supply chain



#### Raw Materials

- Robust chemical supply chain for bio-manufacturing leveraging a breadth of suppliers and brands
- Emphasis on compliance, cost, and continuous supply



### **Pre-Weighed Powders**

- Eliminate labor intensive weighing steps with ready-to-use liquid or dry formats for catalog and custom formulations
- Custom packaging available to simplify connections at point-of-use



### Fully-Hydrated Bioprocessing Liquids

- •Wide range of proven products, from buffers and bioprocessing liquids to time-tested Gibco™ media
- Designed to meet your specifications, including flexible BioProcess Containers (BPCs) in the size of your choice



## Warehouse and Supply Chain Management\*, including:

- Order and logistics management
- Supplier and quality management
- Custom inventory
- QC sampling
- Material handling
- ISO and GMP storage solutions

End-to-end support from the supply and quality monitoring of critical raw materials to their inventory and logistics



## Customer Success Stories with Outsourcing Large Volume Liquids

Focused on delivering more control and choice to receive dependable, high-quality products that are designed to meet your exact bulk liquid and buffer requirements

### **Situation**

### Our response

#### Value delivered

- A large biotech company decided to technology transfer from one site to another and identified a need for bulk liquids
- Reviewed process steps and suggested the use of premade buffers to simplify the workflow
- Custom bioprocess container to fit within workflow
- · Custom batch size and specifications
- Delivery in 8 weeks

 Large biotech exceeding current capacity for downstream high-molarity NaCl and HEPES

- Designed custom BPCs
- Local warehousing at a Doe & Ingalls facility

- Custom 1,000 L BPC design with attached tailgate samples—returnable containers
- Stability and leachable studies initiated to support outsourcing justification
- Specified raw material vendor and grade
- JIT delivery



## More Choice and Control Through Manufacturing Flexibility

### The right liquid format, container, and manufacturing process for each product

### **Liquid format**

- Process liquids for upstream and downstream applications
- Gibco<sup>™</sup> media and feeds for cell culture processes
- 1X and concentrates

### **Container type**

- Bottles from 10 mL to 1 L
- Flexible bioprocess containers from 1 to 1,000 L
- Custom designs and sizing available

### Film choice

- Industry-standard CX5-14 film for general applications
- Aegis<sup>™</sup> 5-14 film for critical applications
- Industry-standard ASI 26/77 film for general applications

### **Manufacturing speed**

- Non-GMP Gibco<sup>™</sup> Media
   Express<sup>™</sup> (GME) services
- Full GMP for scale-up

### Streamlined management of order, manufacturing, testing, storage, and delivery

Feasibility assessment Quotation provided Order acknowledgement Manufacturing QC testing CoA and shipping

Learn more at thermofisher.com/bioprocessliquids





Results matter.



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## EfficientFeed A+, B+, C+ Liquids

### Available in two formats

- AGT format 1, 10, and 100 L
- Liquid format available in 1 L boxy bottle and in 10 L bioprocess container with Aegis Film

### **AGT** format can be concentrated

## Liquid formats are concentrated

- EfficientFeed A+ 3X
- EfficientFeed B+ 3X
- EfficientFeed C+ 2X



**Dispensary** 

Formulation

Filtration

Filling

inishing

- POMS weigh verification system
- Raw material weighing (800+ raw materials)
- Facility monitoring system: pressure/temp/RH
- Dedicated dust collection/HVAC
- ISO cleanroom classified manufacturing rooms
- Segregation: dedicated weigh rooms/booths with  $\Delta P$





Dispensary

**Formulation** 

Filtration

Filling

inishing

- SS tank sizes of 200 L to 10,000 L, portable Nalgene tanks 10–400 L
- AOF 5,000 L and 10,000 L tanks and associated suites
- AOF 2,500 w/ alcohols, 5,000 and 10,000 L tanks in LVLM
- Facility monitoring system: pressure & temp monitoring
- ISO cleanroom classified manufacturing spaces
- Validated CIP/COP processes





### **Water For Injection**

- TOC ≤ 500 ppb
- Bioburden ≤ 10 CFU/100 mL
- Endotoxin < 0.25 EU/mL</li>
- Conductivity ≤ 1.2 uS/cm
- pH 5.0-7.0

Dispensary

Formulation

**Filtration** 

Filling

Finishing



## **Manual filling**

- Aseptic fill into irradiated bottles and bags
- Dedicated HVAC
- Qualified ISO 7 annually
- Qualified ISO 5 annually
- Environmental monitoring program
- Media fill validation program
- · Facility monitoring system: temp/pressure



### **Autofillers**

- Aseptic fill into irradiated bottles and bags
- Dedicated HVAC
- Qualified ISO 7 annually
- Qualified ISO 5 annually
- Environmental monitoring program
- Media fill validation program
- Facility monitoring system: temp/pressure





## **Manifold Filling**

- Aseptic fill into irradiated BioProcess Containers (BPC)
- Steam In Place final filters and BPC connections
- Pressure hold test, followed by positive pressure
- Filling room qualified Grade C per Annex 1
- Environmental monitoring program
- Media fill validation program
- Facility monitoring system: temp/pressure



Dispensary

Formulation

Filtration

Filling

Finishing

- Application of final bottle torque, bag seal, tamper-evident seal and labels
- Three automated packaging lines: 100 bottles/min
- Label verification and reconciliation

#### **Bottle features**

- Wide mouth/no drip spout/flat sides for easy handling
- Ultra-clear PET/virtually unbreakable
- Industry standard heat inactivation (HI)–compliant
- 100 mL, 500 mL, and 1,000 mL

### **Media bag features**

- Easily customized (connections, in-line filtration, flow rates, tubing lengths, recirculation loops, etc.)
- 1 liter through 1000 liters







