

Thermo Fisher SCIENTIFIC

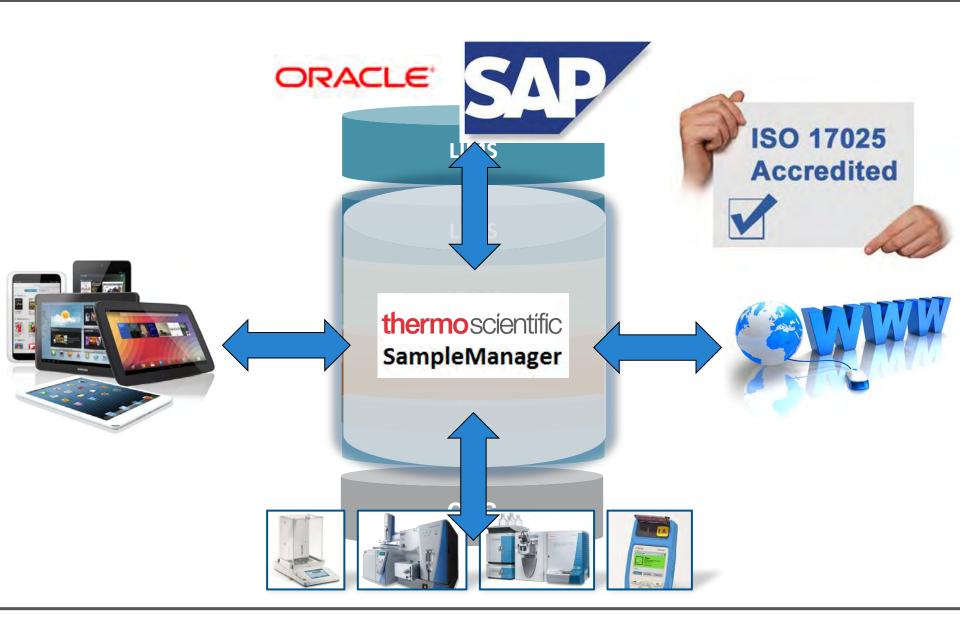
Integrating laboratory instruments to LIMS to drive compliance

Steve Hunt, Middle East Account Manager

Integration, Integration, Integration

- We hear about integration all the time but what does it mean for your lab?
- How can integrating your instruments, equipment and systems bring costs down and help you achieve compliance?
- It's not just about connecting instruments

Integrating Thermo Scientific™ SampleManager LIMS™



Complete Laboratory Software Solution



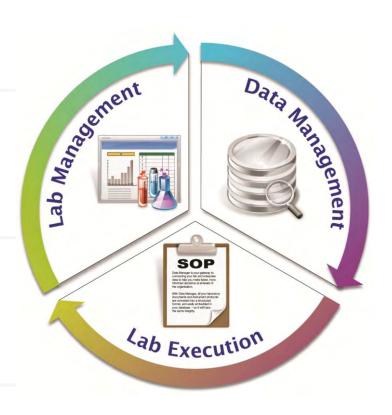
Increase efficiency, compliance & quality



Save money

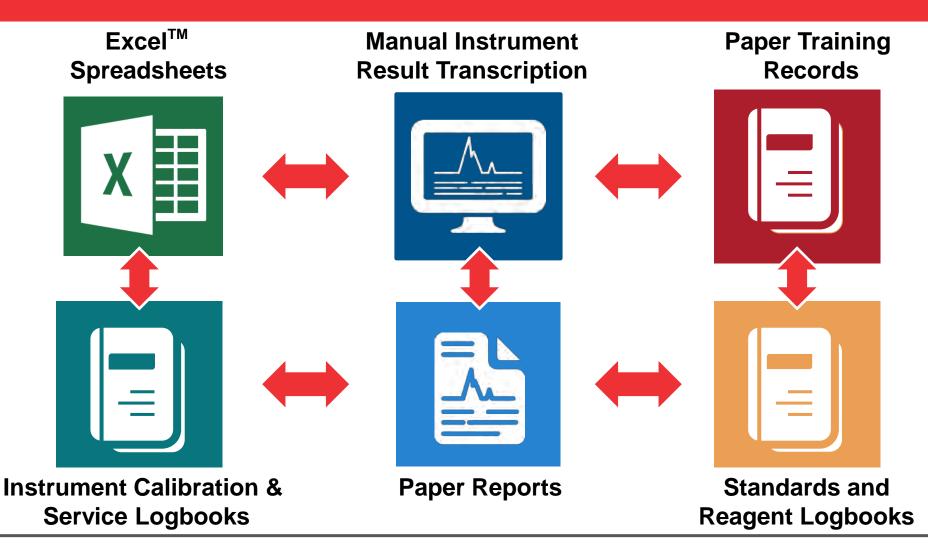


Integrate your data



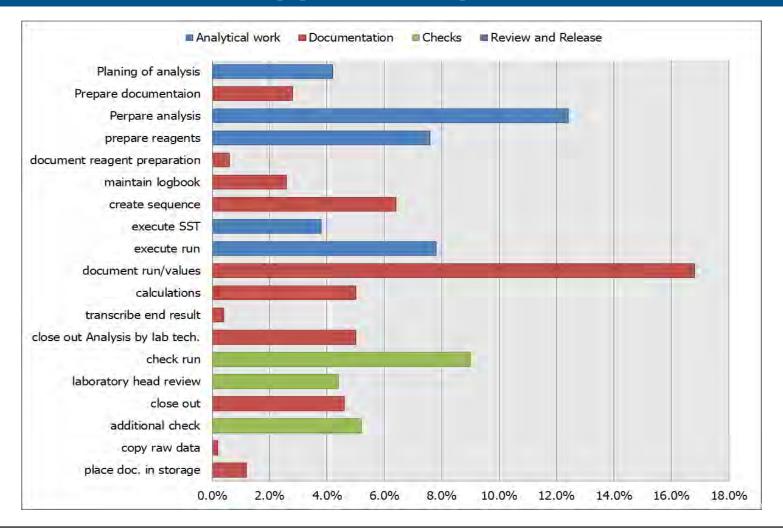
Paper in the Lab

All manual processes require extra checking & review



Real World Laboratory Workload

As much as 40% of time is documentation to support compliance





Thermo Fisher Scientific - Connecting the Laboratory

Fully integrated solution significantly reduces manual processes



Lab Execution

Instrument
Calibration
and
Maintenance

Data
Acquisition
and
Processing

Data Archiving Stability Release

Product Specification **Batch Release**



Thermo Fisher's Enterprise Software Suite



Thermo Fisher SCIENTIFIC

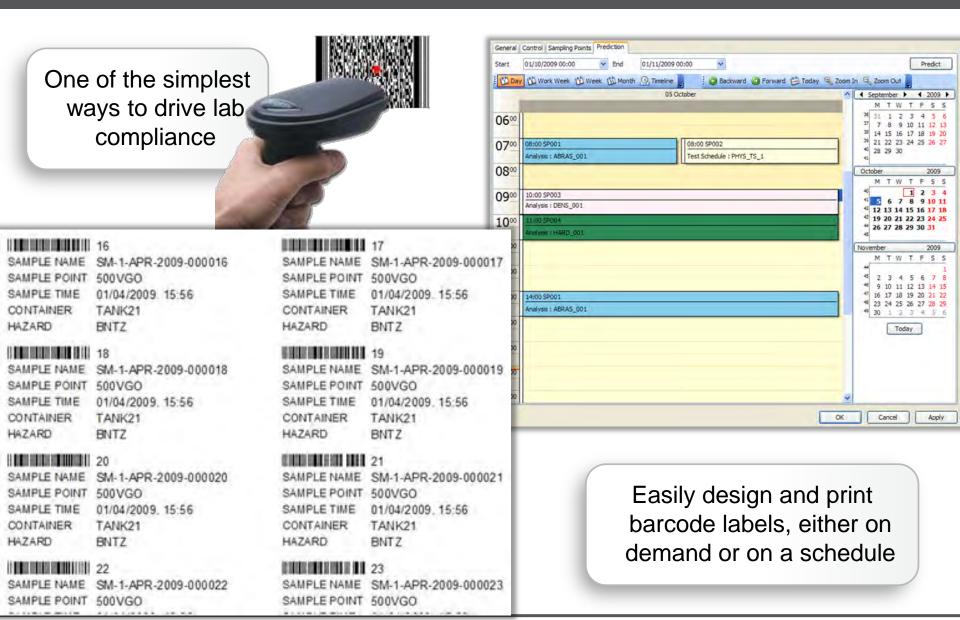
How Thermo Fisher Scientific Automates Laboratory Processes

Share Information - Live KPI Dashboards

Dashboards provide a quick view of anything from stocks, to sample delivery, or trends at a particular location



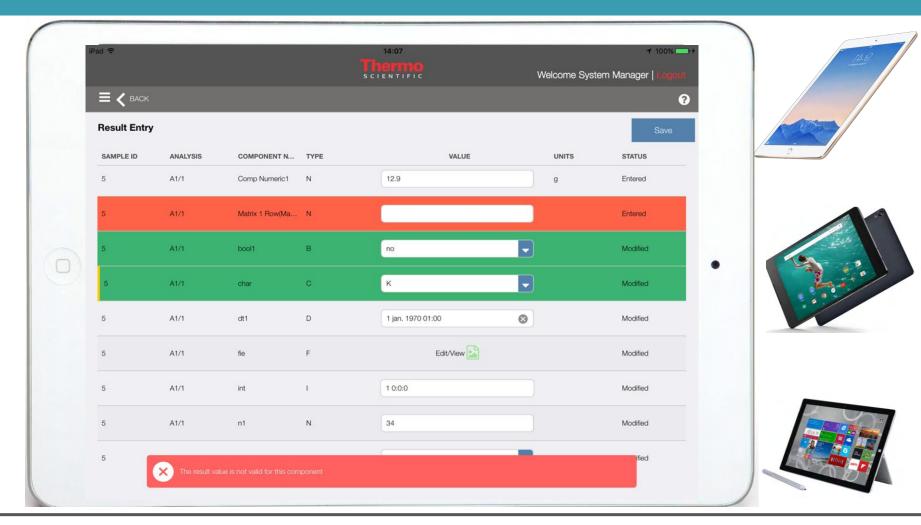
Sample Receipt - Sample Tracking with Barcodes



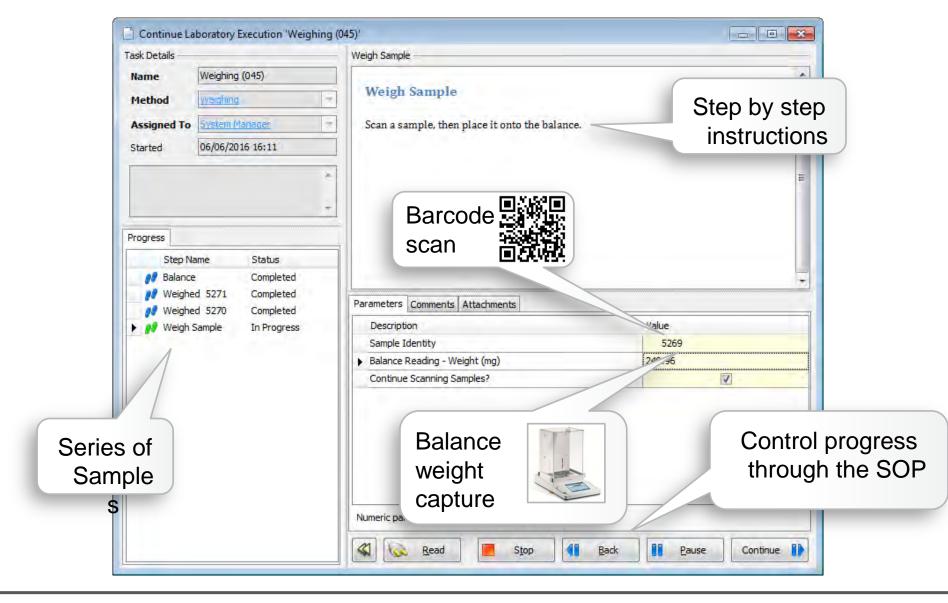


Thermo Scientific Mobile App

Mobile application enables productivity where it's needed



Step by Step Method (SOP) Execution



Problem Statement

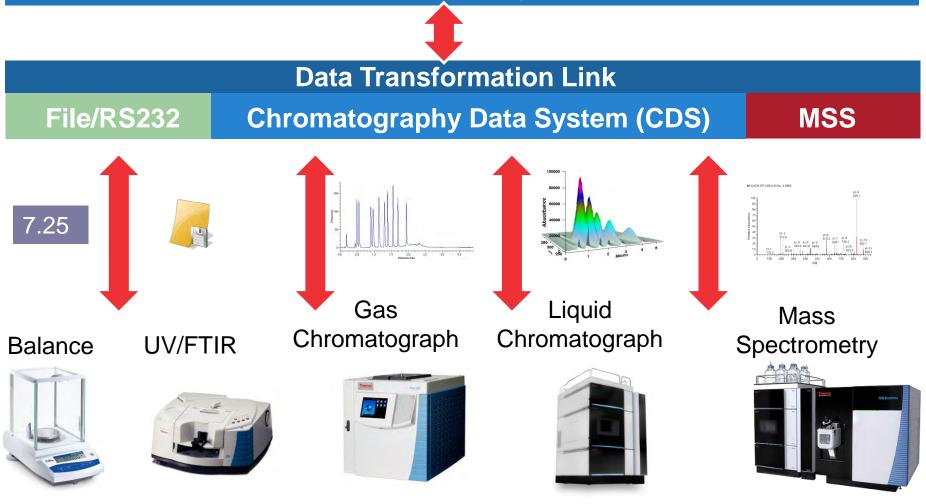
- Labs have lots of instruments
- Instruments produce a lot of results
 - 100 1000 a day?
- Manually writing results into the lab reporting system
 - A. Takes a lot of time
 - B. Has to be reviewed for errors
 - C. Is open to mistakes
- All this adds up to reduced efficiency

The Solution

- Thermo Scientific™ SampleManager LIMS™
 - Bidirectional instrument integration
- Download
 - LIMS creates a sequence
 - Samples, QC's, blanks, washes etc
 - Sequence sent to the instrument
- Upload
 - When the instrument has done its analysis it exports a result file
 - Result file is mapped into LIMS against the correct samples

Instrument Integration - Capture Results Directly

Laboratory Information Management System (LIMS)



Integrate all instruments, not just those from Thermo Fisher

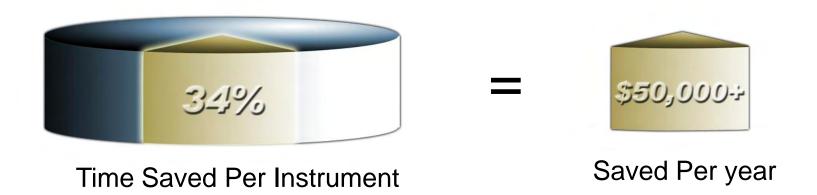


Integration Manager - 60% of all labs still don't do this



Instrument Connectivity Return on Investment

- Automated data entry no copying from paper
- Elimination of mistakes
- Streamlined review process
- Automatic notification



Result Review - Expedite the Review Process

- Automatic calculations using values collected
- Results automatically checked against stored specs in LIMS/SAP
- Results combined from all systems CDS, SAP, etc. to provide holistic view

- Workflows can be used to map out decision processes
 - Automate decision making
 - Management by exception
 - Initiate actions based on results and outcomes
 - Alert team to non-compliance events
 - Drive automatic reporting

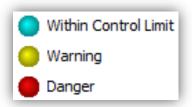


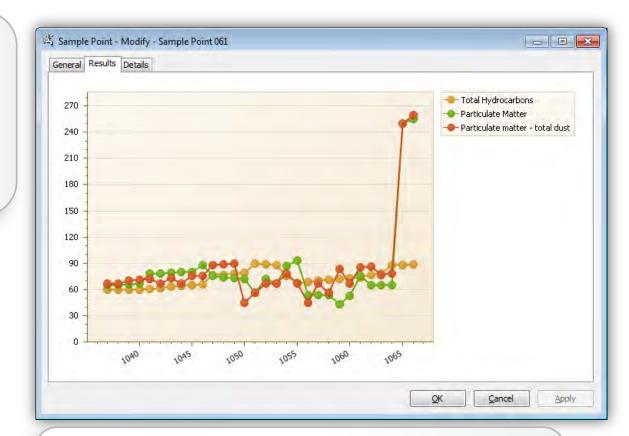


Act on Results - Out of Specification Alerts

Businesses request to rapidly:

Send for re-test
Initiate corrective action
Produce and email reports





Dashboards can provide visual alerts to situations deviating from trend or failing specification.





Thermo Fisher SCIENTIFIC

What about all your scientific data?

Data Management and Archiving

The problem laboratories face across the globe



Laboratories produce vast amounts of data from a number of different scientific instruments

MS, ICP, FTIR, UV, AA, LC, GC, SEM.....

Data Management and Archiving - Some Questions

Inability to retrieve instrument data files resulted in US FDA Warning Letters for several global pharma companies

How do avoid FDA warning letters by ensuring you can access the original raw data?

How do you collect all these different data types from each instrument efficiently?

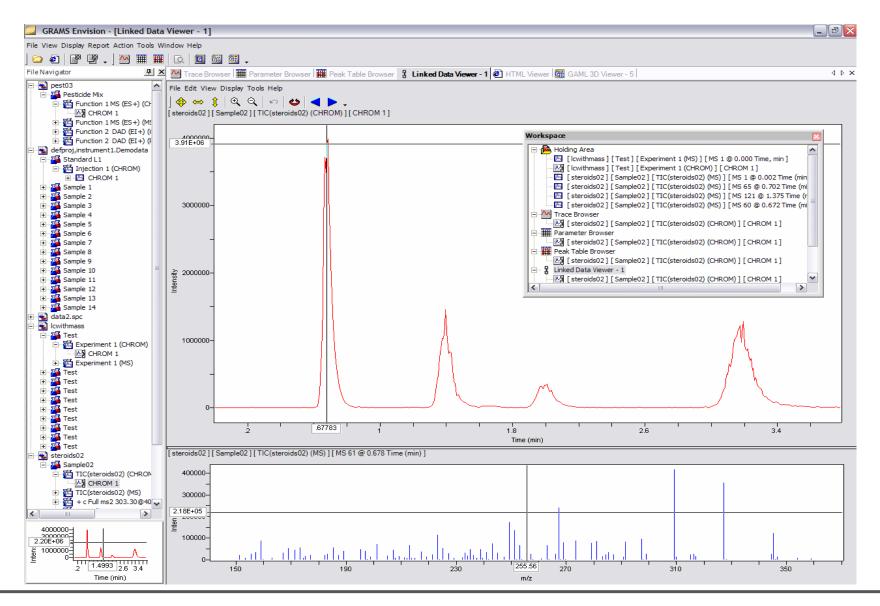
How do you centralise this data?

How do you share this data?

How do you search all this data?

How do you future proof this data?

Data Management - View data from sample record





Benefits of using an integrated laboratory

Greatly improved compliance and productivity through massive reduction in paper and manual processes

Before Implementation



After Implementation



Thank you!

