



# Precision Mass Spectrometry: Advances and Applications

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Vice President, Omics Marketing  
Life Sciences Business Unit

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# 50 Years of "Firsts" in MS - Thermo Fisher Scientific's Legacy of Innovation

Finnigan 1015

1967



First commercial triple quad MS



First commercial GC ion trap MS



First benchtop MALDI-ToF MS



First LC ion trap MS



First high-res triple quadrupole MS



First radial ejection linear ion trap



First commercial ion trap FT-ICR MS



First commercial Orbitrap MS



First commercial Linear Trap ETD



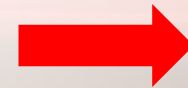
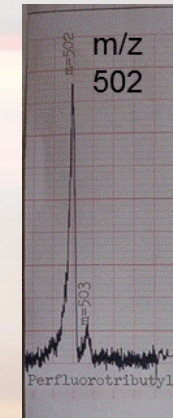
First benchtop quadrupole-Orbitrap MS



First tribrid MS



Continuing the Legacy of MS  
Innovation in 2017...



1980

1982

1991

1996

2001

2004

2005

2006

2011

2013



# Major Product Introductions at ASMS 2017

new



Food and  
Beverage



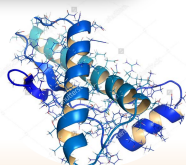
Environmental



Biopharmaceuticals



Translational  
Research/  
Precision  
Medicine



Life Science  
Research  
"omics"

## Thermo Scientific™ Instruments

### Orbitrap HRAM MS



Orbitrap Fusion™  
Lumos™ MS Options

- UVPD
- 1M
- APD



Q Exactive™ HF-X  
LC-MS



Exactive™ GC  
Orbitrap™ GC-MS

### Triple Quadrupole LC-MS



TSQ Altis™ MS



TSQ Quantis™ MS

## Thermo Scientific™ Software

- Small molecule analysis
- Protein analysis
- Cloud Applications



Compound  
Discoverer™ Software



Orbitrap™ GC-MS  
HRAM Metabolomics  
Library



Proteome  
Discoverer™  
Software

### Sample Prep, Kits and Consumables

- MS Crosslinking reagents
- Capillary flow HPLC columns
- Metabolomics Standards Kits



Biocrates  
AbsoluteIDQ  
p400HR Kit



DSSO and  
DSBU MS-  
Cleavable  
Linkers



Easy-Spray  
PepMap  
150µm  
Column

## Sensitivity and robustness without compromise

new

### TSQ Altis Triple Quad LC-MS

#### Sensitivity and robustness without compromise

- Ultimate sensitivity and speed
- Increased selectivity with H-SRM
- Unmatched analytical flexibility and reproducibility
- For the most demanding applications



#### Active Ion Management+

Optimize ion management precision, reliability, speed, and reproducibility.



"....."With the **new innovations** in the **Thermo Scientific TSQ Altis MS**, my lab can **develop quantitative methods** for biotherapeutic proteins and target receptors with **extreme sensitivity, selectivity, accuracy and precision**. This is very exciting for our research since this capacity is very unique"

Jun Qu,  
University of Buffalo

### TSQ Quantis Triple Quad LC-MS

#### True quantitative workhorse

- Ultimate robustness
- Best in class sensitivity
- Increased selectivity with H-SRM
- Ease of use and maintenance



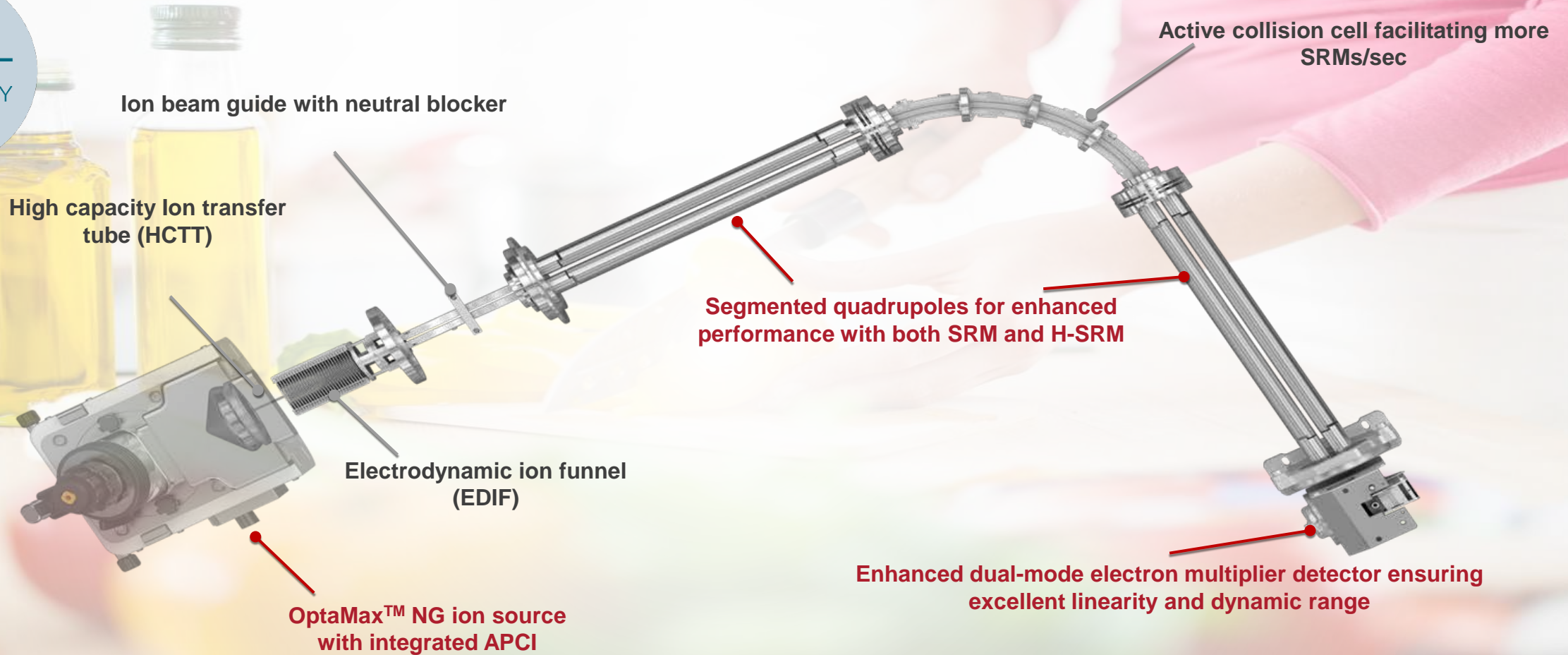


# NEW Thermo Scientific TSQ Altis Triple Quadrupole Mass Spectrometers

## Innovations that deliver new quantitative performance

new

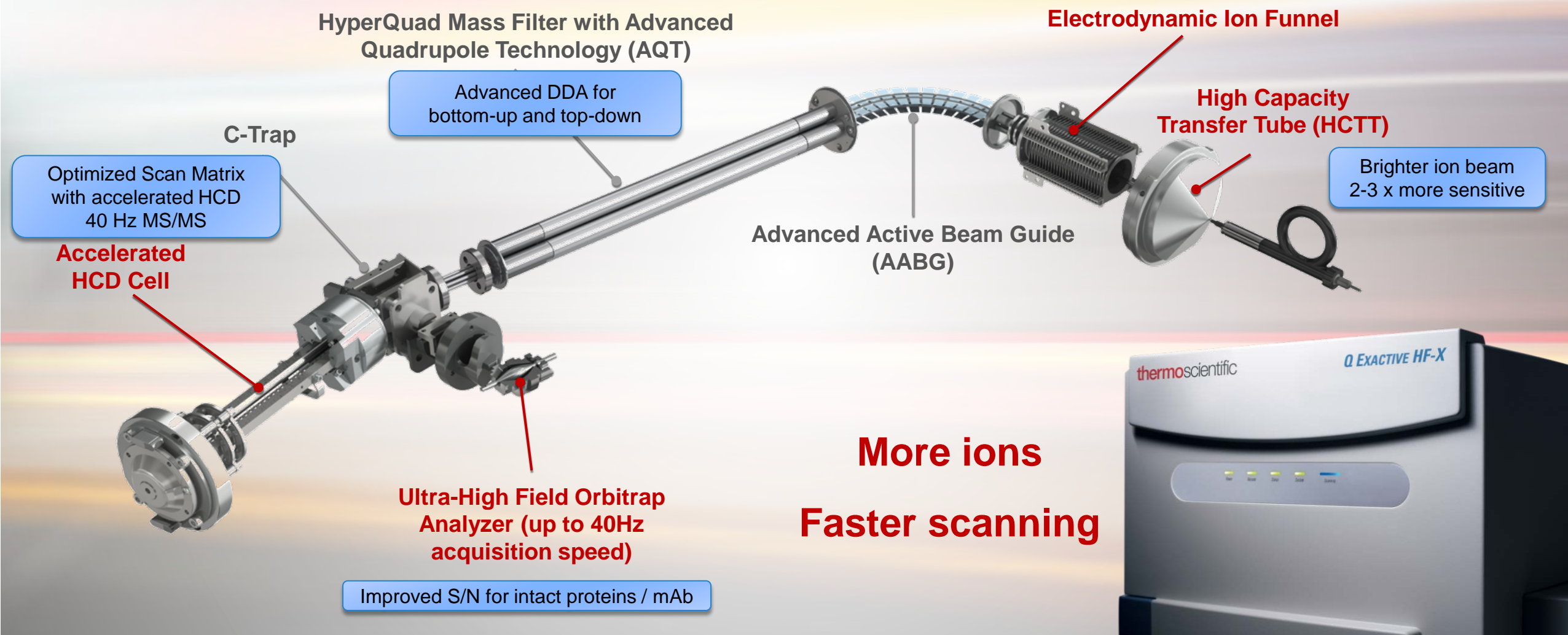
AIM+  
TECHNOLOGY



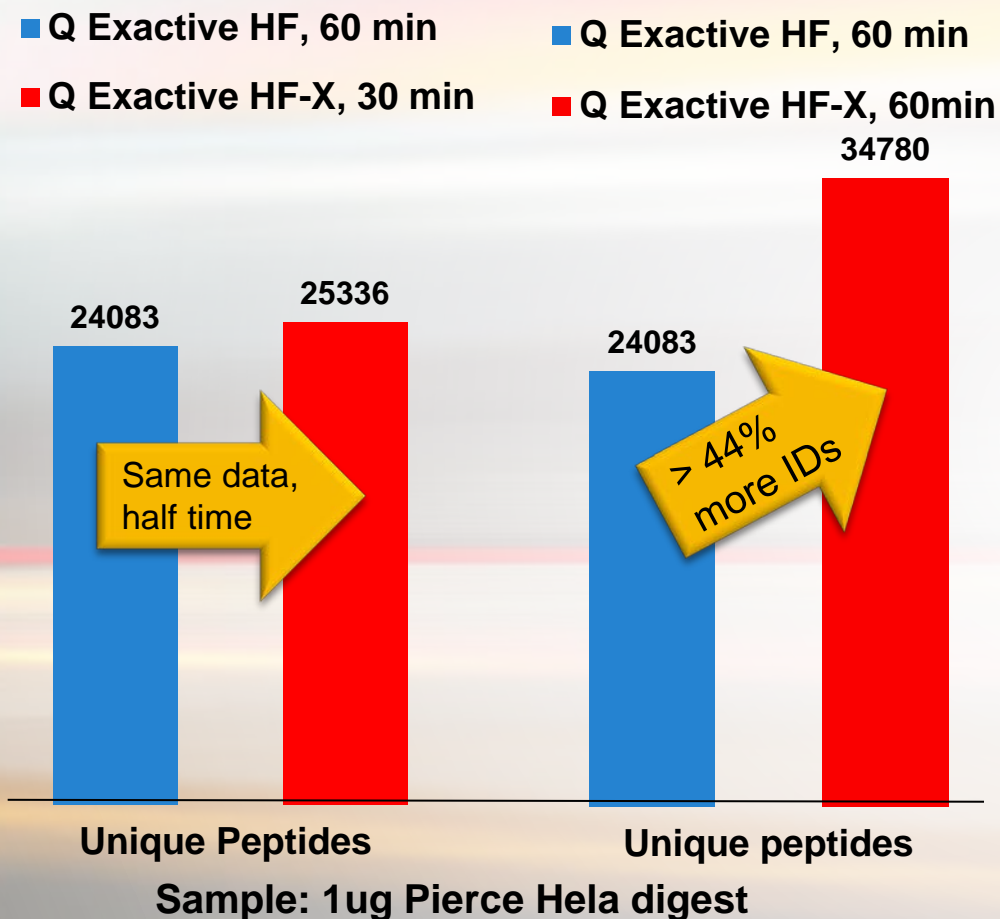
# Thermo Scientific Q Exactive HF-X MS — New Innovations

## Fastest, most powerful Q Exactive MS

new

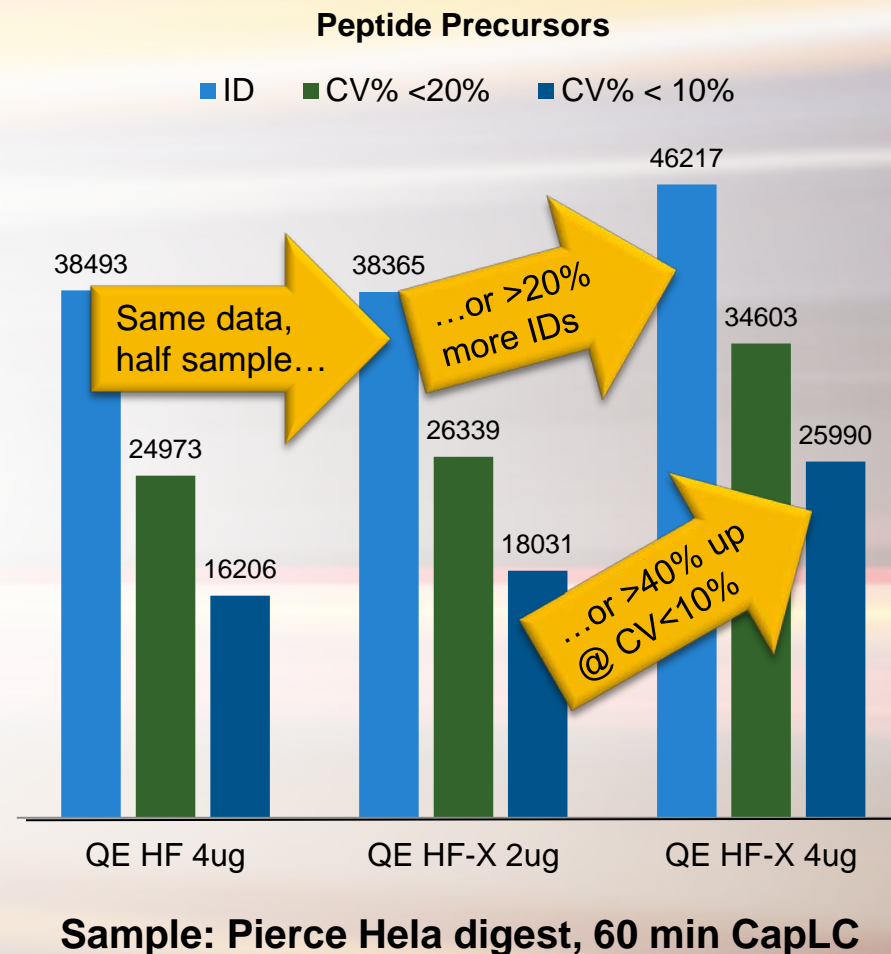


## Productivity increase in DDA



ASMS 2017: TP 389, T.N. Arrey et al.

## Peptide quantitation in DIA



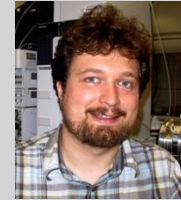
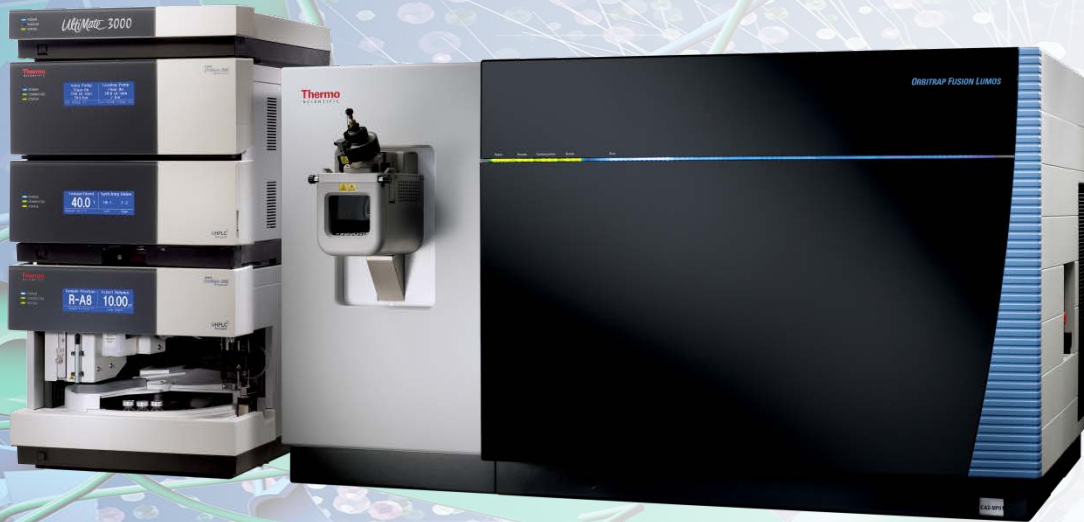
ASMS 2017: ThP237, Y. Xuan et al.



# Thermo Scientific Orbitrap Fusion Lumos Tribrid Mass Spectrometer

## Delivering even more power - UVPD, 1M and APD Options

new



“The **1 million resolution Orbitrap** is a unique tool to allow fluxomics analysis of lipids with sensitivity **comparable to radioactivity tracing.**”

Matthew Mitsche,  
*UT Southwestern Medical Center*



“.....**UVPD-MS/MS and MS<sup>n</sup>** promises an unprecedented level of structural information for the improved ID and characterization of lipids, **not possible to attain on any other commercial MS system**”

Gavin Reid,  
*University of Melbourne*



“The **new APD algorithm** provides new peptide precursors to go after and amounts to a 25–35% identification bonus. This will be a key technology in achieving **deeper coverage and higher throughput for proteome analyses.**”

Josh Coon,  
*University of Wisconsin-Madison*



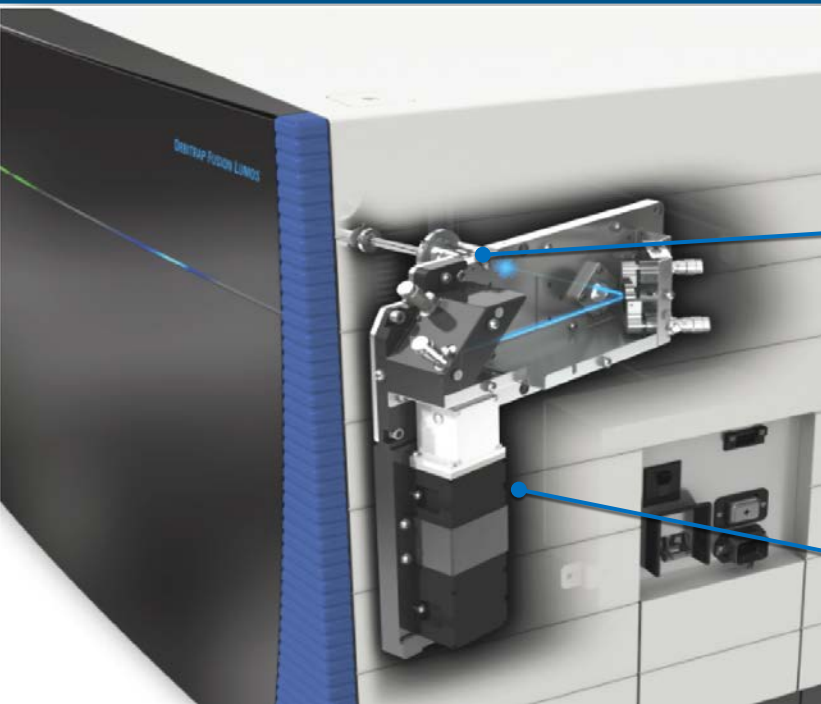
# Thermo Scientific Orbitrap Fusion Lumos Tribrid Mass Spectrometer

## Delivering even more power – UVPD Option

new

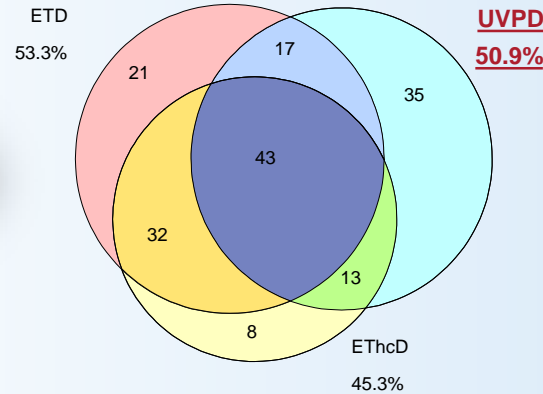
### Integrated UVPD

Improves sequence coverage with new fragmentation technique. Over 20% unique bond cleavages. Lipid double bond localization.



**DUAL PRESSURE  
LINEAR ION TRAP**  
MS<sup>n</sup> and sensitive mass  
analysis of fragments  
resulting from CID, HCD,  
ETD, ETHcD and UVPD

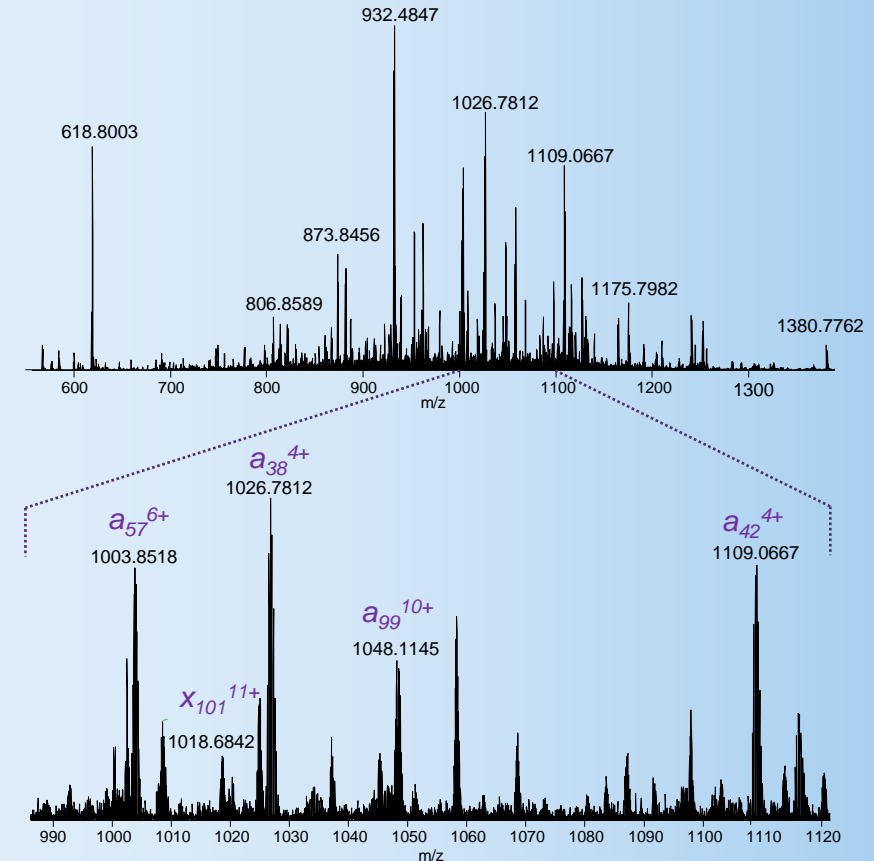
**UVPD SOURCE**  
Embedded inside the mass  
spectrometer for optimal  
performance and reliability



**21% unique  
coverage**

**79.7% total  
coverage**

**Glycosylation  
site locations**



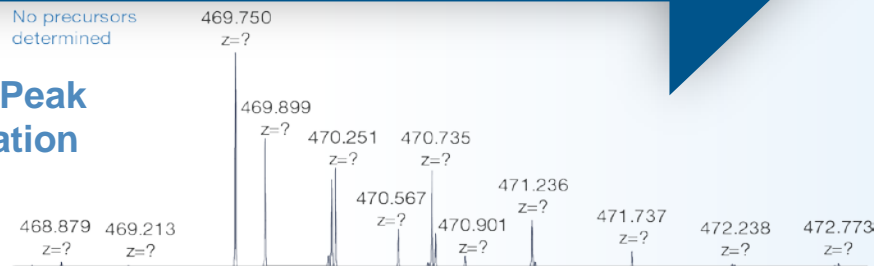
Light Chain UVPD MS<sup>2</sup> scan was measured at 120,000 FWHM resolution after a UVPD activation time of 8 ms

## Delivering even more Identification power - APD

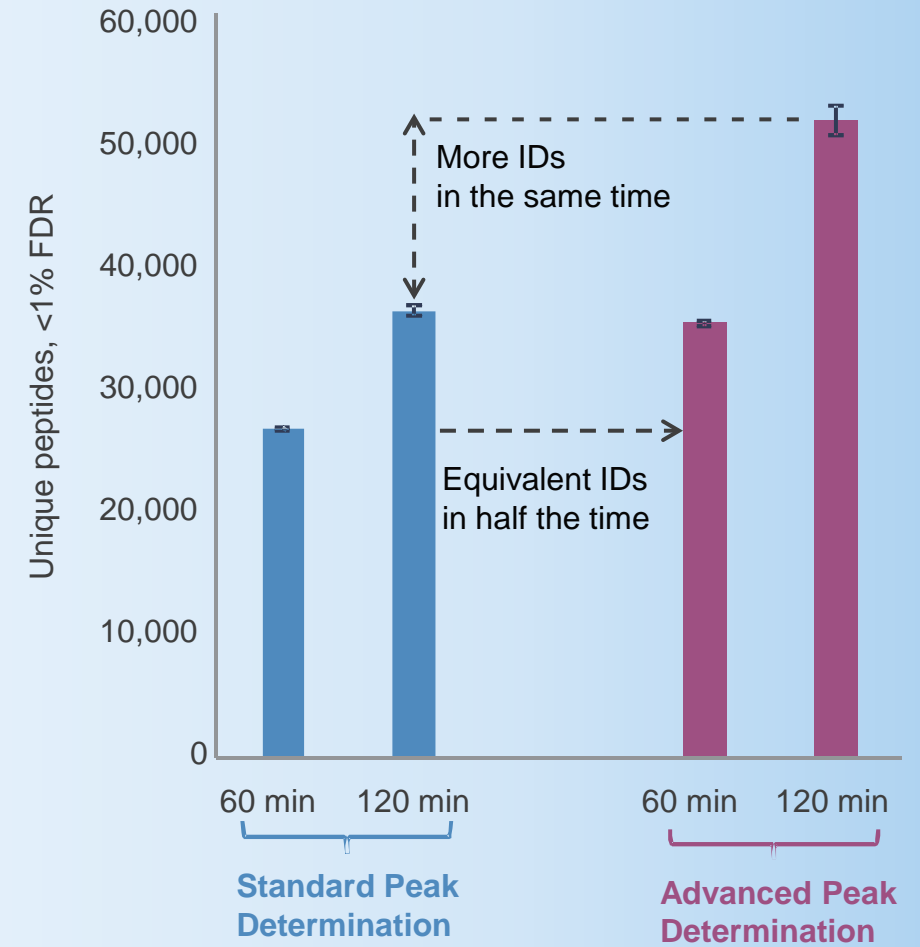
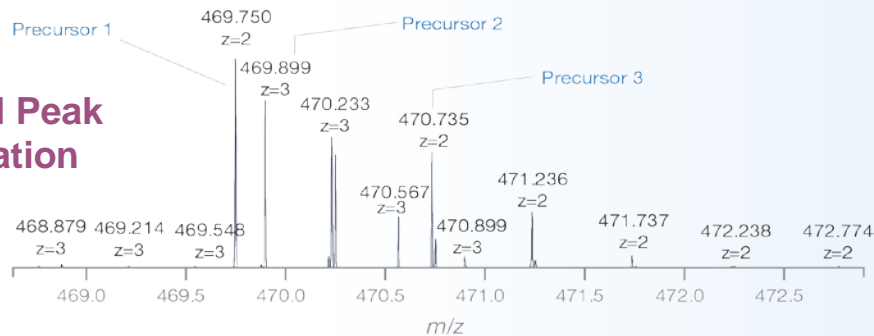
### Advanced Peak Determination

Assigns more monoisotopic peaks and charge states in complex spectra which significantly increases the population of precursors available for data-dependent analysis to deliver more unique peptide identifications.

#### Standard Peak Determination



#### Advanced Peak Determination





# Thermo Scientific Orbitrap Fusion Lumos Tribrid Mass Spectrometer

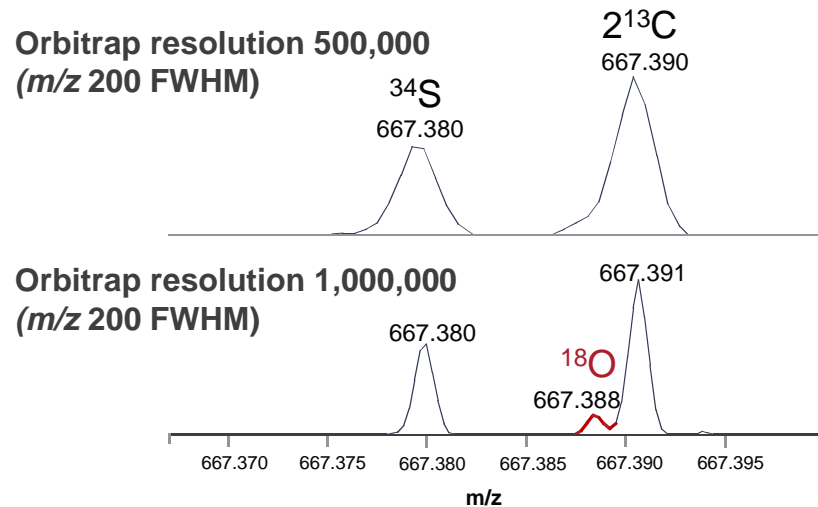
## Delivering even more power – 1M Option

new

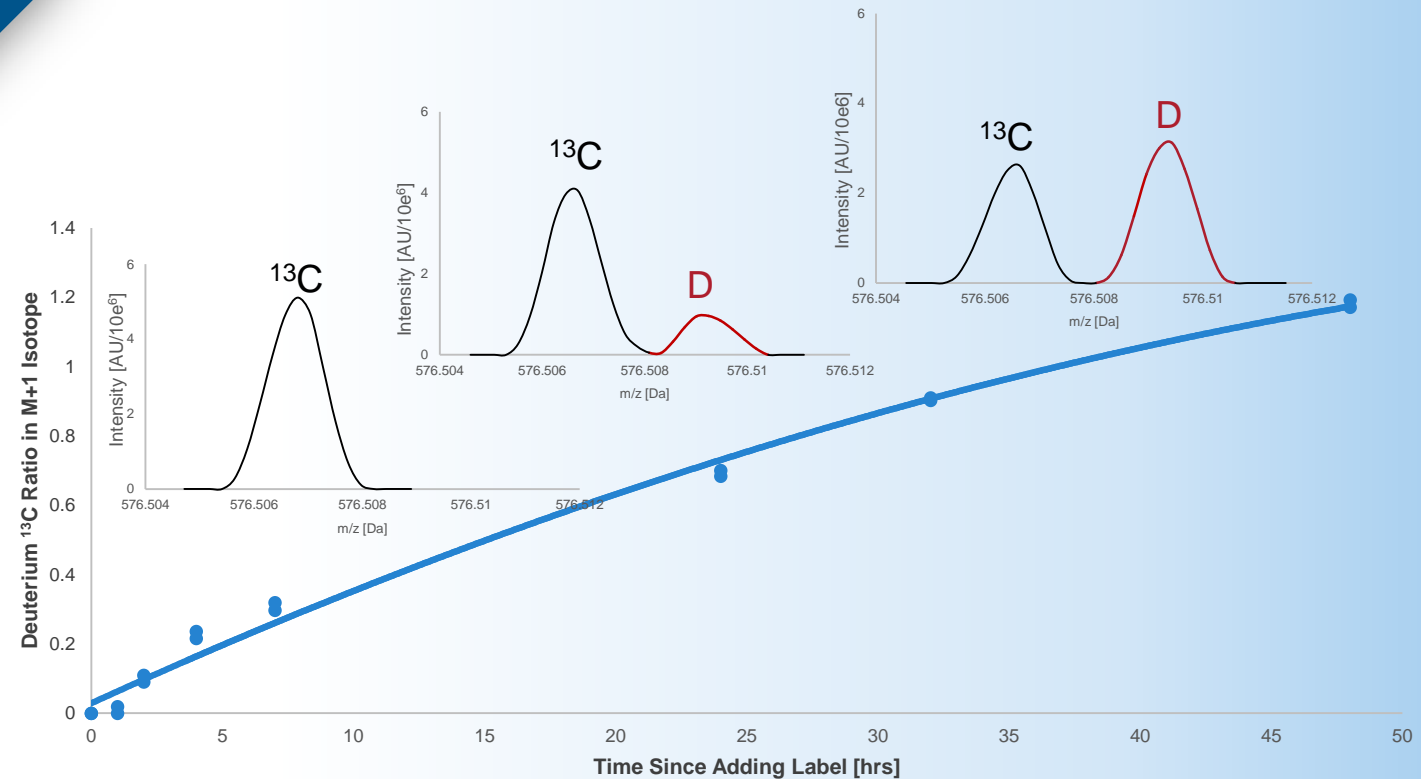
### 1M Resolution

Resolves fine isotope structure of small molecules and enables lipid metabolic flux analysis

Fine Isotope Structure of Irganox:  
 $^{18}\text{O}$  and  $^{213}\text{C}$  isotopes resolved at 1M



Labeled deuterium and natural  $^{13}\text{C}$  isotopes resolved on LC timescale



## Unleashing the potential of MS data

new

### Proteomics and Protein Analysis



Thermo Scientific™  
Proteome Discoverer™  
2.2 Software



Thermo Scientific™  
ProteinCenter™ 4.0  
Software \*\*



Thermo Scientific™  
ProSightPC™ 4.0  
Software

### Small Molecule Analysis



Thermo Scientific™  
Compound Discoverer™  
2.1 Software

### Instrument Control and Qualitative Analysis



Thermo Scientific™  
FreeStyle™  
1.3 Software



Thermo Scientific™  
Xcalibur™ 4.1  
Software

### Biopharmaceutical Analysis



Thermo Scientific™  
Biopharma Finder™  
3.0 Software \*\*

### Quantitative Analysis



Thermo Scientific™  
TraceFinder™  
5.0 Software \*\*

- Maximizing investment in instrumentation
- Rigorous data processing and results

\*\* preview





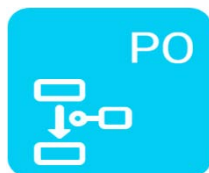
## **MS Instrument Connect**

Remote monitoring dashboard for multiple instruments



## **Sample Profiler**

Profiling of authentic products, add/compare new samples and determine trends and differences



## **Pathway Overrepresentation**

Find significant pathways from gene or protein lists



## **Omics Comparator**

See overlap and uniqueness comparing protein or gene lists



**Thermo Fisher Cloud**

**Addressing evolving needs to connect scientists, instruments, software and data**

# Supporting Segment Evolution



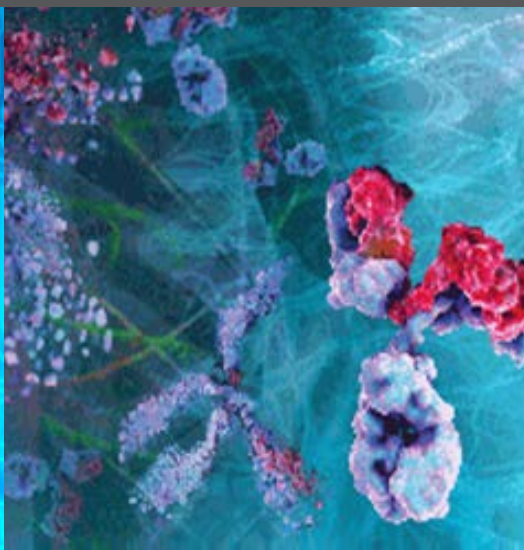
Enabling breakthrough  
research to fight cancer

**Translational Research  
and Personalized  
Medicine**



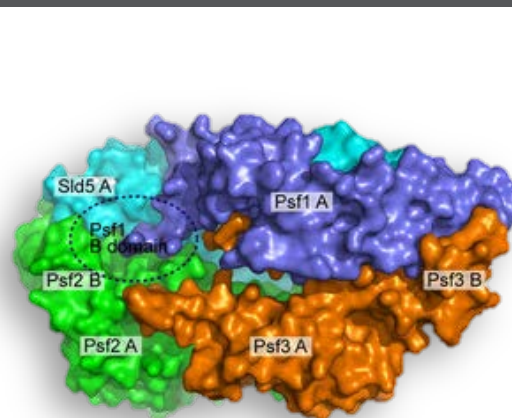
Standardized metabolic  
phenotyping

**Metabolomics**



Confident characterization  
of biologics

**Biopharmaceutical  
Analysis  
and QA/QC**



Next-generation structure  
analysis

**Integrative  
Structural Biology**



Tomorrow's quantitation  
today

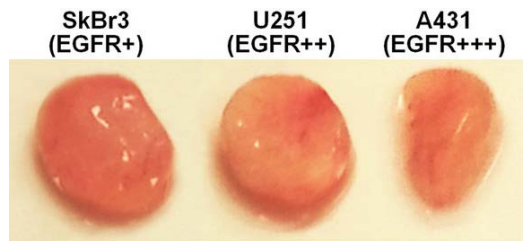
**Food/Env  
Tox  
Clinical apps  
pK**



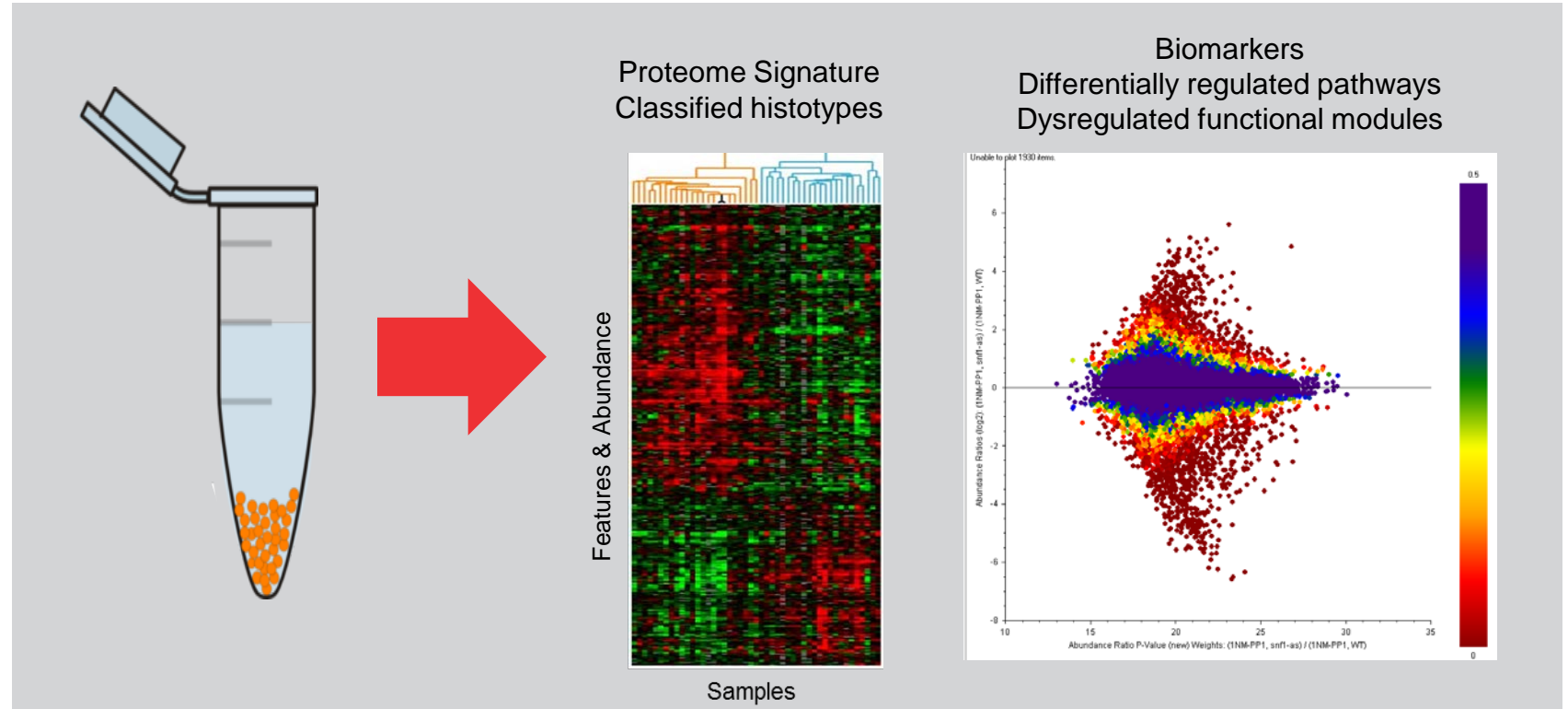
## From Sample to Read-Out In a Day



FFPE archive



Fresh/frozen tissue



QUANTITATIVE

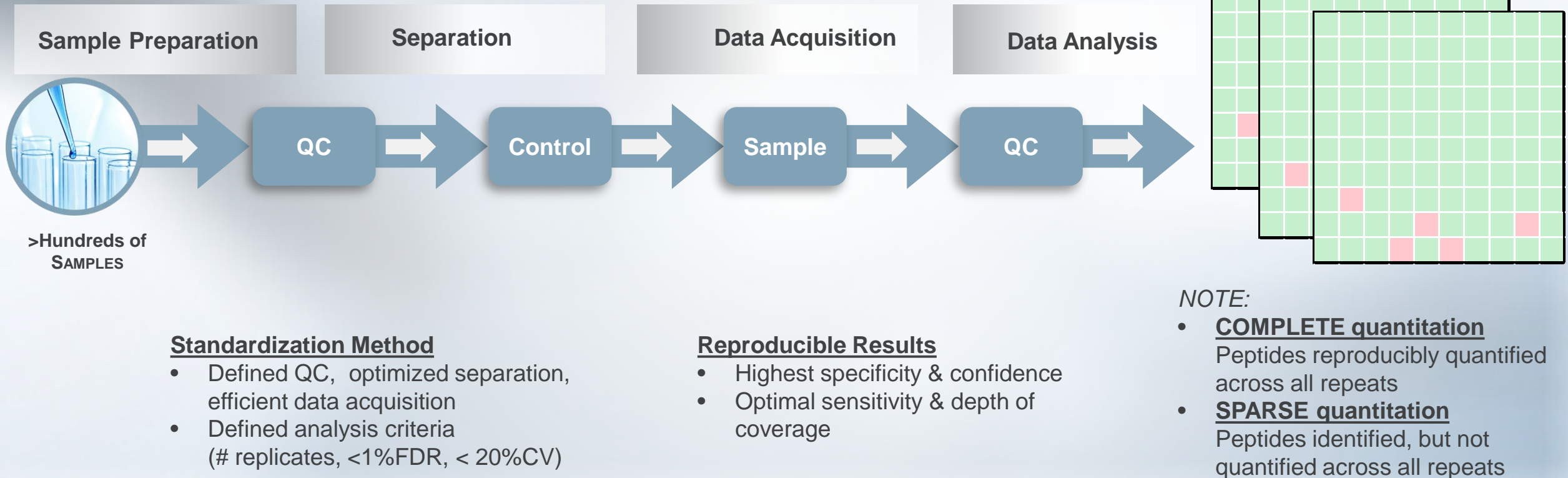
REPRODUCIBLE

STANDARDIZED

SCALABLE

# The Goal: Standardized, High Throughput Proteomics

## Large Scale Proteomics



**Delivering comprehensive proteome profiles with reproducibility and precision**

# Precursor Label Free Quantitation Workflows Built On HRAM Orbitrap MS

new

## Data Dependent Acquisition DDA+

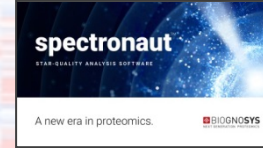


Thermo Scientific™ Proteome  
Discoverer™ Software

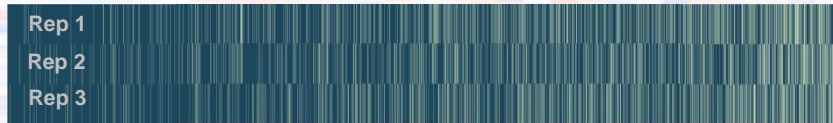


Thermo Scientific™  
Q Exactive™ HF-X MS

## Data independent Acquisition HR-DIA



Biognosys Spectronaut  
Software



Missing data/sparse quantitation



Complete quantitation



## Standardization

- Complete quantification
- Designed for large sample cohorts
- Flexible workflows serving the community

## Supports both

- Biospecimen profiling/digital archiving
- Mechanism of action studies high quantitative
- precision

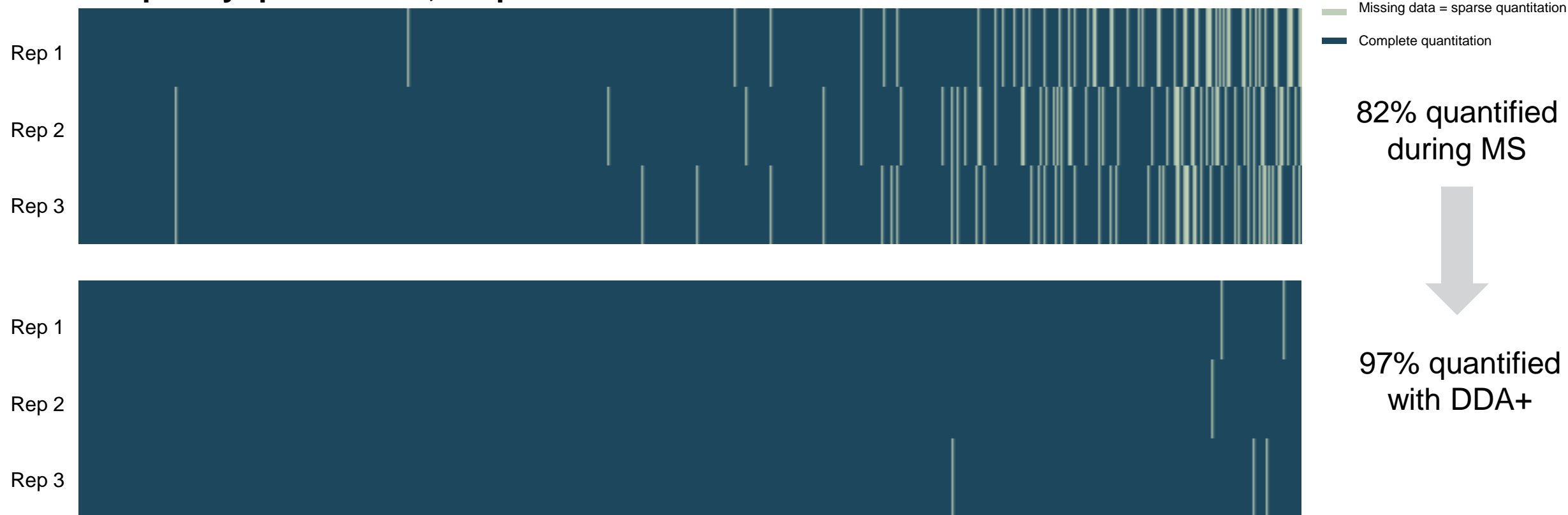
Driving quantitative reproducibility, precision and standardized workflow solutions



# Robust, Reproducible Proteome Profiling

capLC DDA, 4ug HeLa, 60min, 120K/7.5K, 19ms, Top 40 -> PD 2.2 Label free quant

**Completely quantified 3,434 proteins**



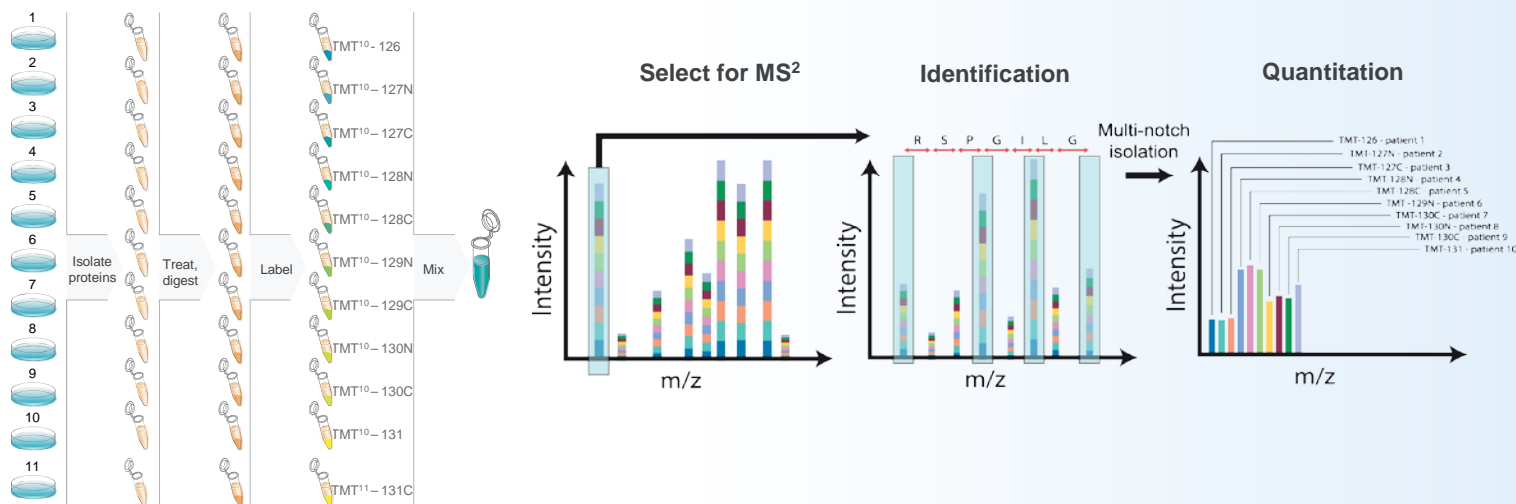
82% quantified  
during MS

97% quantified  
with DDA+

Of 3434 proteins (1%FDR) 3329 (97%) are quantified across all replicates with using PD 2.2 MS1 peak detection/alignment and label free quant capabilities

Proteomics can deliver very deep levels of analysis with complete quantitation

# TMT Multiplexing Workflow: 11 Sample Results in a Single LC/MS Analysis



**Sample Labeling and Preparation**

**LC-MS/MS (SPS MS3) Analysis**

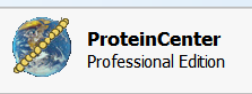
**Data Analysis**



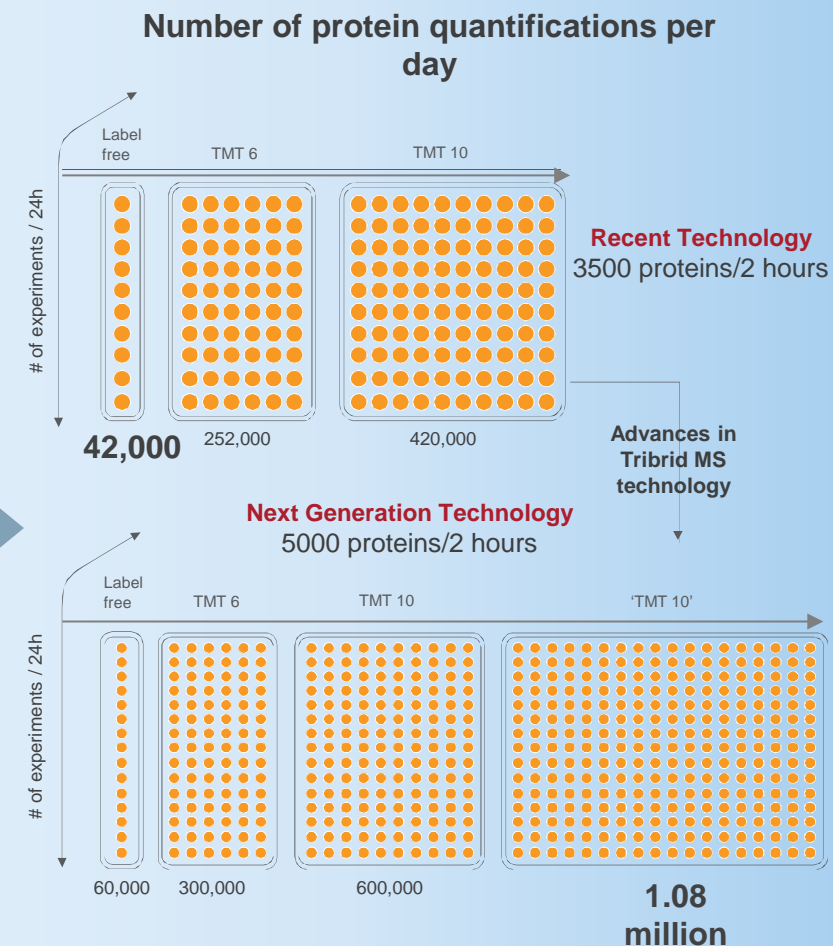
**Thermo Scientific™ TMT™ 11-Plex Reagents**



**Thermo Scientific™ Orbitrap Fusion™ Lumos™ Tribrid™ MS with Method Templates**



**Thermo Scientific™ Proteome Discoverer™ Software and ProteinCenter™ Software**



**Unique Thermo Fisher Scientific workflow with potential for massive throughput**



## Driving Rigor and Standardization



# A Comprehensive Solution for Metabolomics Analysis

## Highest Quality Data

- Comprehensive untargeted discovery
- Unambiguous Orbitrap HRAM accuracy
- Robust for large cohort studies

### HRAM Discovery

### Comprehensive Separations

## Addressing Chemical Diversity

- UHPLC for broad coverage
- IC for polar compounds
- GC for volatiles, complements UHPLC

## Target Metabolites of Interest

- Full scan HRAM quantitation
- Biocrates Absolute/IDQ p400 HR Kit
- Downstream targeted SRM triple quadrupole quantitation

### Targeted Analysis & Kits

### Data Analysis

## Turn complex data to knowledge

- Robust, rigorous statistical analysis
- Curated libraries for confident ID
- Interactive visualization of results

**Core of successful metabolomics powered by Orbitrap technology**

# Complex Data into Knowledge – Software for the Total Solution

## Customers Demanding Insights

- Go from “features” to confident identifications
- Reduce the risk of false positives
- Designed to mine rich Orbitrap data



## Thermo Scientific™ Compound Discoverer™ 2.1 Software

### Complete ID and Characterization Solution

- Differential analysis
- Rigorous statistical analysis
- Confident identification
- Structure elucidation
- Pathway mapping

### Database and Spectral Libraries

#### High Quality Curation

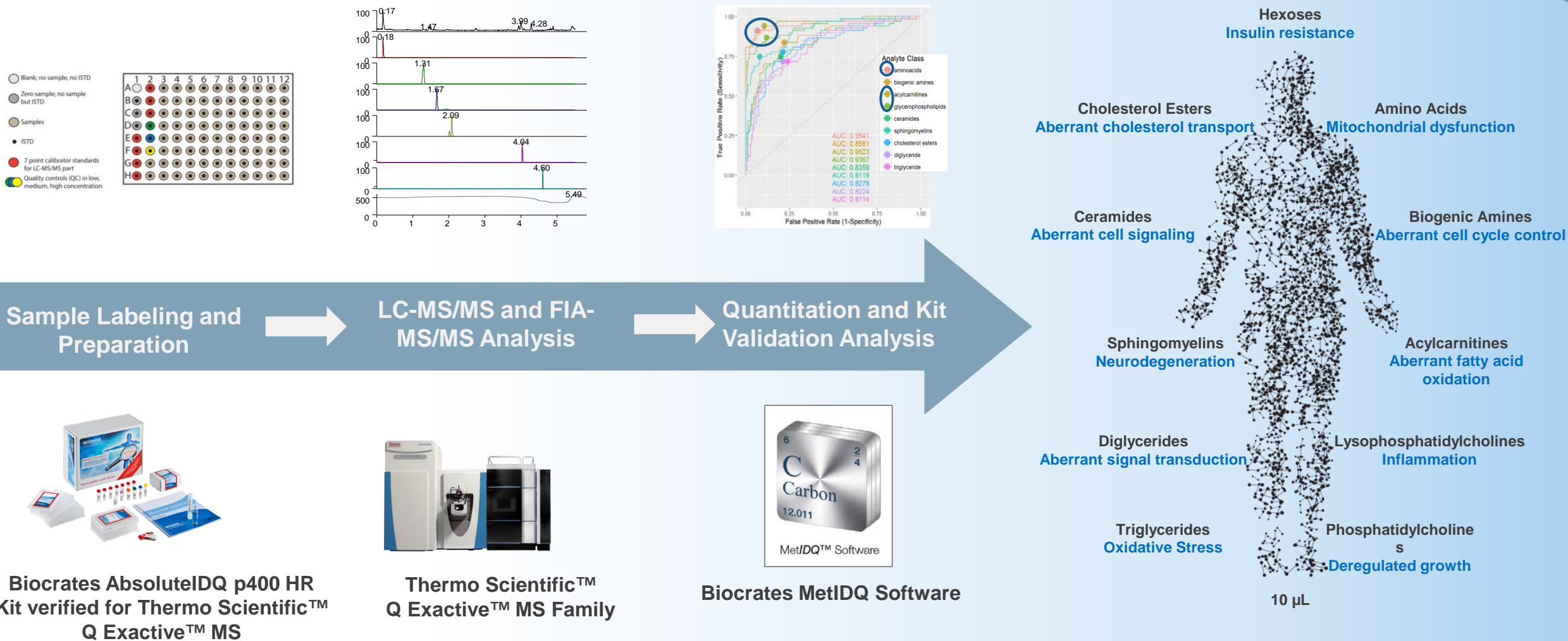
- mzCloud\* online fragmentation library
  - ~7,000 compounds
  - > 2 million spectra
- **New** Thermo Scientific™ Orbitrap™ GC-MS Metabolomics Library

\* HighChem LLC

**Significant investment to deliver robust and rigorous results that matter**

# Standardized Workflow for Targeted Metabolomics with Biocrates Kit

new



Delivering standards, throughput and reproducibility across studies



# Thermo Fisher Scientific : A Global Partner in Precision Medicine

## The Boston Globe

Thermo Fisher targets a growing niche: precision medicine



### Multi-Omic profiling and data integration in practice

- Targeted NGS Cancer Panels
- Proteome & Metabolome profiling
- BRIMS Center: working lab



Pillars for Success

QUANTITATIVE

REPRODUCIBLE

STANDARDIZED

SCALABLE

# Thermo Fisher Scientific — Perfect Partner to the Biopharmaceutical Industry



## Disciplines for full biotherapeutic characterization

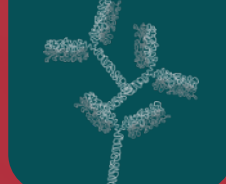
Higher Order  
Analysis



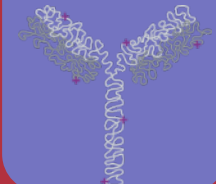
Intact  
Analysis



Aggregate  
Screening



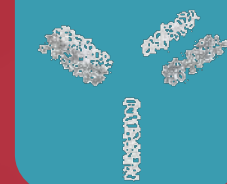
Charge Variant  
Screening



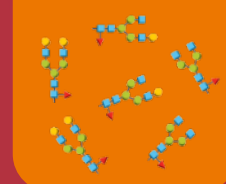
Glycan  
Analysis



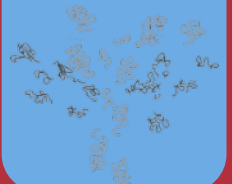
Sub-Unit  
Analysis



Released  
Glycan



Peptide  
Mapping





## Expanded functionality for complete characterization



High Mass Range mode for intact native proteins and ADCs

Protein Mode with high sensitivity and speed reveals mAb subunits even without LC separation 5-10X S/N improvements

Brighter ion source and enhanced speed ensures comprehensive coverage for peptide mapping

- Advancing MS technology for multi attribute measurements in QC



# Thermo Scientific Q Exactive HF-X MS with Biopharma Option

## Peptide mapping of trastuzumab

new

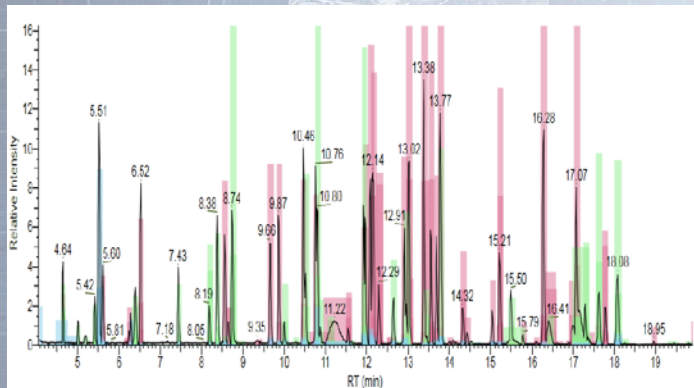


Digestion

LC-MS/MS Analysis

Data Analysis

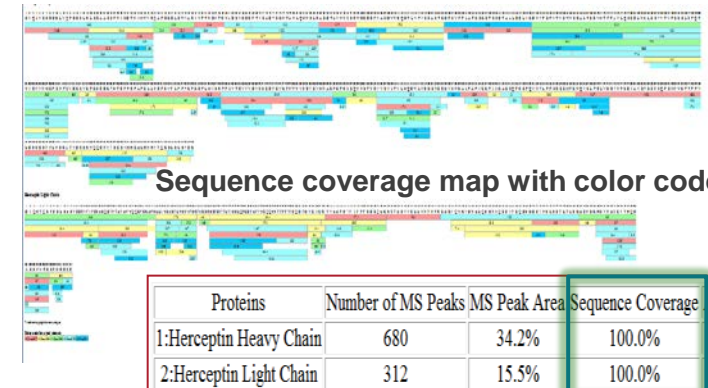
100% Sequence coverage  
Identification and  
quantitation of modifications



Identified peptides highlighted by color coded peak shading in chromatogram

Protein	Residue #	Modification	Category	Sequence	Recovery	Abundance
Herceptin Heavy Chain	300	N300+A1G0	Glycoform	EEQYNSTYR	5.7146416	1.9
Herceptin Heavy Chain	300	N300+A1G0F	Glycoform	EEQYNSTYR	6.8686495	10.6
Herceptin Heavy Chain	300	N300+A1G1F	Glycoform	EEQYNSTYR	5.7146416	0.9
Herceptin Heavy Chain	300	N300+A2G0	Glycoform	EEQYNSTYR	9.0856943	3.5
Herceptin Heavy Chain	300	N300+A2G0F	Glycoform	EEQYNSTYR	10.831835	62.2
Herceptin Heavy Chain	300	N300+A2G1F	Glycoform	EEQYNSTYR	10.959603	20.2
Herceptin Heavy Chain	300	N300+A2G2F	Glycoform	EEQYNSTYR	5.7146416	1.4
Herceptin Heavy Chain	300	N300+M5	Glycoform	EEQYNSTYR	5.7146416	2.3
Herceptin Heavy Chain	300	N300+Unglycosylated	Glycoform	EEQYNSTYR	5.7146416	1.5
Herceptin Heavy Chain	55	N55+Deamidation	Modification	IYPTNGYTR	17.51152	0.8
Herceptin Heavy Chain	77	N77+Deamidation	Modification	NTAYLQMNSL R	30.804428	0.8
Herceptin Heavy Chain	204	N204+Deamidation	Modification	SLSSVTVPS SSLGTQTYIC NVNHKPSNTK	7.2909698	2.9
Herceptin Heavy Chain	289	N289+Deamidation	Modification	FNWYVDGVEV HNAK	42.832817	0.5
Herceptin Heavy Chain	318	N318+Deamidation	Modification	VVSVLTVLHQ DWLNGK	47.814327	9.9
Herceptin Heavy Chain	392	N392+Deamidation	Modification	GFYPSDIAVE WESNGQPENN YK	30.933163	3.4
Herceptin Heavy Chain	437	N437+Deamidation	Modification	WQQGNVFSCS VMHEALHNHY TQK	47.210545	6.2
Herceptin Heavy Chain	255	M255+Oxidation	Modification	DTLMISR	15.198215	1.6
Herceptin Light Chain	30	N30+Deamidation	Modification	ASQDVNTAVA WYQQKPGK	100	9.2
Herceptin Light Chain	137	N137+Deamidation	Modification	SGTASVCLL NNFYPR	61.006905	0.7
Herceptin Light Chain	138	N138+Deamidation	Modification	SGTASVCLL NNFYPR	60.692932	0.2

Modification Summary:  
Quantification of glycoforms, deamidation, oxidation



Sequence coverage map with color coded peptides

Proteins	Number of MS Peaks	MS Peak Area	Sequence Coverage	Abundance (mol)
1:Herceptin Heavy Chain	680	34.2%	100.0%	60.39%
2:Herceptin Light Chain	312	15.5%	100.0%	39.61%
Unidentified	2370	50.4%		

100% sequence coverage based on MS/MS spectra

# Thermo Scientific Q Exactive HF-X MS with Biopharma Option

## Intact mass analysis – Native and denatured proteins

new

**Superior analysis of intact proteins under native and denaturing conditions**

**Resolves protein modifications such as glycosylation and adducts**

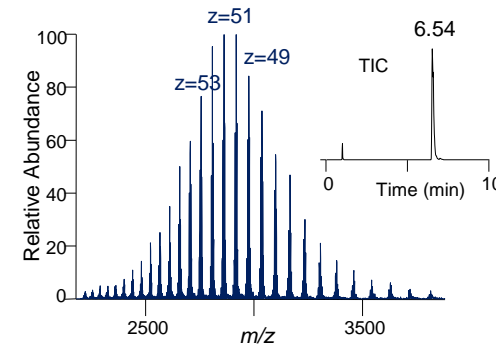
**Example : Intact infliximab**

Immunoglobulin protein | ca. 150,000 Daltons | participates in the immune reaction as the antibody for a specific antigen | There are five main types: IgA, IgD, IgE, IgG, and IgM

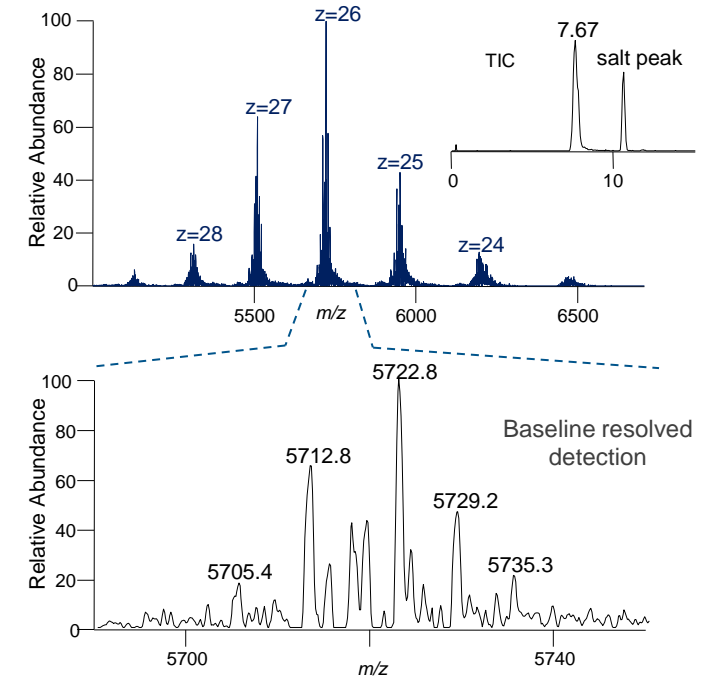
Major chemical degradation pathways	Effect	Species formed
Solvolysis	COOH addition	Acidic
Deamidation	COOH formation	Acidic
C-terminal lysine cleavage	Loss of NH <sub>2</sub>	Acidic
Adduct formation	COOH formation or loss of NH <sub>2</sub>	Acidic
Sublimation formation	Loss of COOH	Basic
Methionine, cysteine, lysine, histidine, tryptophan oxidation	Conformational change	Basic
Disulfide-mediated	Conformational change	Basic

Characterization	Protein Aggregation	Intact and Sub-unit Mass Analysis
Charge Variant Profile	Deamidated	Deamidated
Protein Aggregation	Deamidated	Deamidated
Intact and Sub-unit Mass Analysis	Deamidated	Deamidated

**Denatured Conditions**



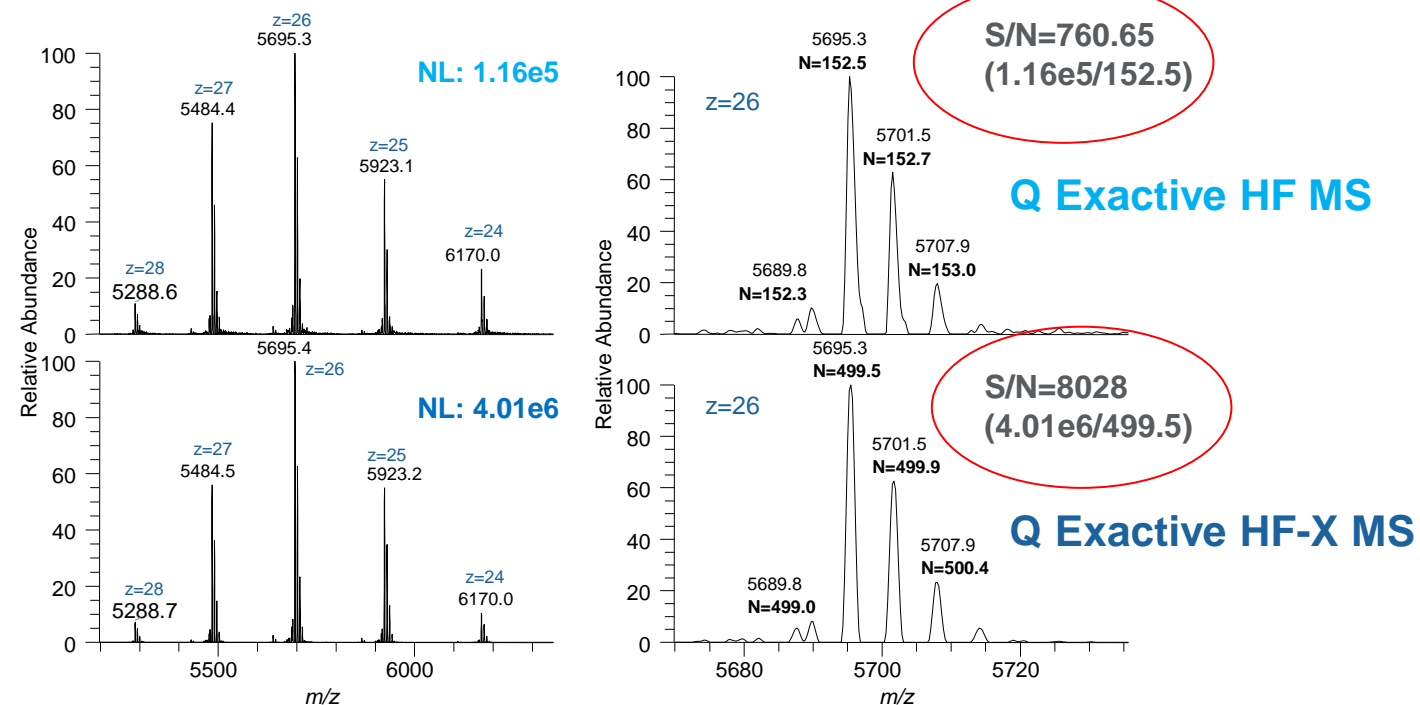
**Native Conditions**



**Deconvoluted spectrum of the complex glycoforms under native & denaturing conditions**

# Analysis of Intact Trastuzumab under Native Conditions in HMR Mode

S/N ratio improved by ~5-10 on the Q Exactive HF-X MS

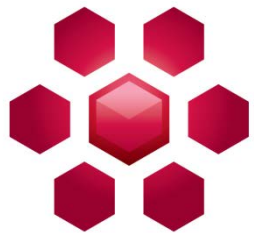


SEC-LCMS analysis of intact trastuzumab monoclonal antibody using Acclaim SEC column, 4.6 x 300 mm, 300  $\mu$ l flow, 50mM ammonium acetate.

Full MS, HMR mode,  $m/z$  2500–8000, resolution setting 30k, 10  $\mu$ scans. Spectra show an average of 3  $\mu$ scans each.

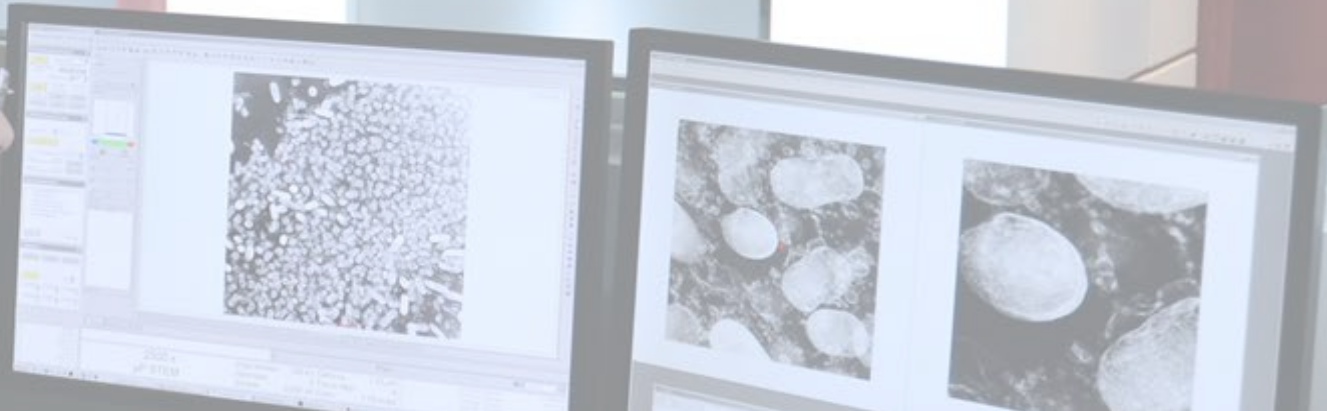


# Thermo Fisher Scientific — Clear Leadership in Structural Biology



# FEI

part of **Thermo Fisher Scientific**



# Complimentary Leadership in Cryo-EM and Orbitrap MS

## Publications in Nature and Science

### The Nobel Prize in Chemistry 2017

The Royal Swedish Academy of Sciences has decided to award the Nobel Prize in Chemistry 2017 to

Jacques Dubochet

University of Lausanne, Switzerland

Joachim Frank

Columbia University, New York, USA

Richard Henderson

MRC Laboratory of Molecular Biology,  
Cambridge, UK

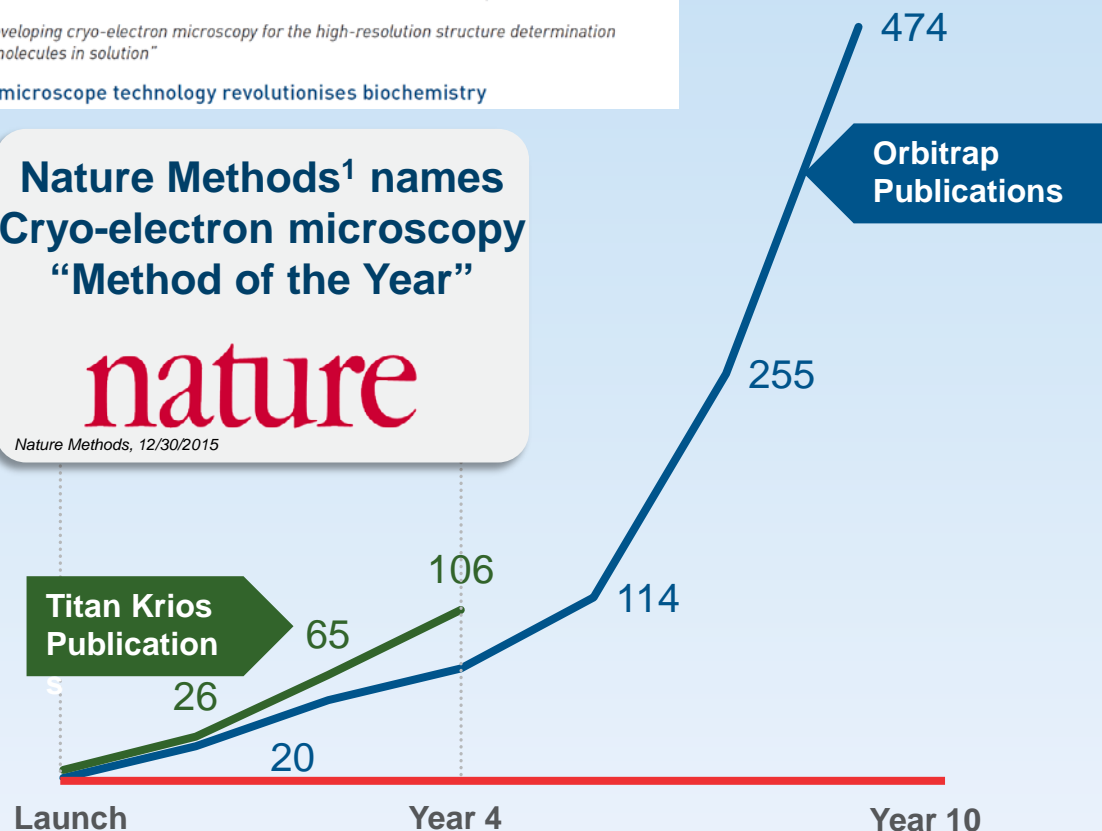
*"for developing cryo-electron microscopy for the high-resolution structure determination of biomolecules in solution"*

Cool microscope technology revolutionises biochemistry

Nature Methods<sup>1</sup> names  
Cryo-electron microscopy  
"Method of the Year"

**nature**

Nature Methods, 12/30/2015



"This represents a **new era in imaging of proteins** in humans with immense implications for drug design"

Francis Collins, M.D.

## Integrative structural biology answers :

- 3D Structure
- Stoichiometry
- Composition
- Topology (binding partners, cofactors, messengers, etc.)
- Binding affinity
- Dynamics
- Aggregates
- Biological function

# Thermo Fisher Scientific Integrative Structural Biology Solutions

Structure-function information based upon chemical information



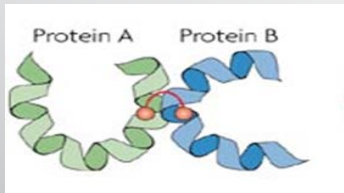
A Sponsored Supplement to *Science*  
**Accelerating the path from structure to function through integrative structural biology solutions**



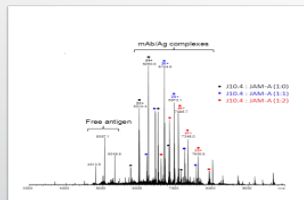
Sponsored by  
**ThermoFisher  
SCIENTIFIC**

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Publishing Office  
**Science**

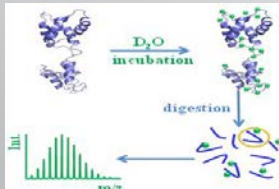
3D structure-function information from single protein imaging



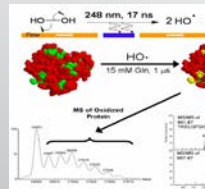
**Crosslinking MS**



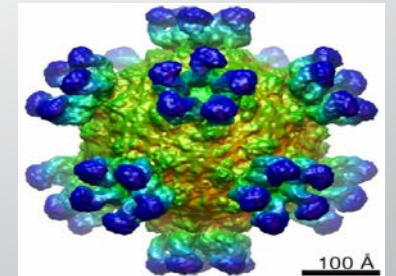
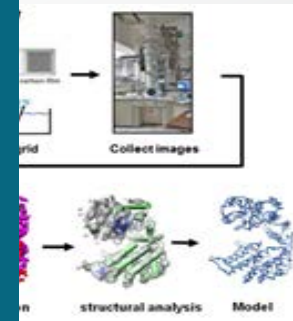
**Native MS**



**HDX**



**FPOP**



**Understanding the structure-function context has game changing potential**





Albert Heck  
Utrecht University

**REPORT** Science, May 2017

CIRCADIAN RHYTHMS

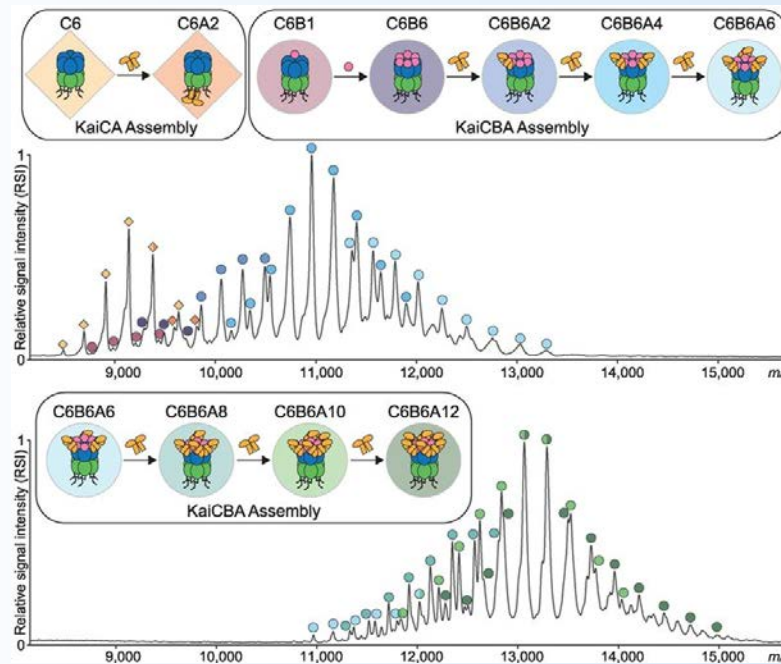
## Structures of the cyanobacterial circadian oscillator frozen in a fully assembled state

Joost Snijder,<sup>1,†</sup> Jan M. Schuller,<sup>2,†</sup> Anika Wiegand,<sup>3</sup> Philip Lüss,<sup>1</sup>  
Nicolas Schmelling,<sup>3</sup> Ilka M. Axmann,<sup>2</sup> Jürgen M. Pitzko,<sup>2</sup>  
Friedrich Förster,<sup>2,§</sup> Albert J. R. Heck<sup>1,§</sup>

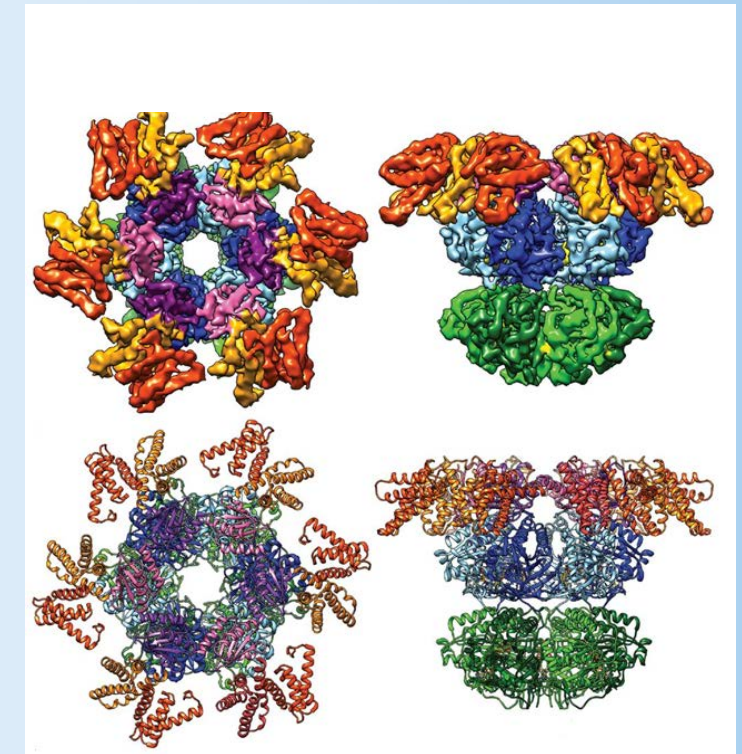
### Sunday User Meeting Plenary

**“There are Moments When Time does Stop”:  
Characterizing a Circadian Oscillator with  
Hybrid MS Methods and Cryo-EM**

### Native MS for monitoring assembly dynamics



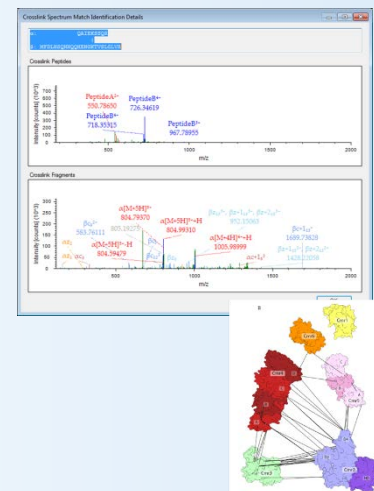
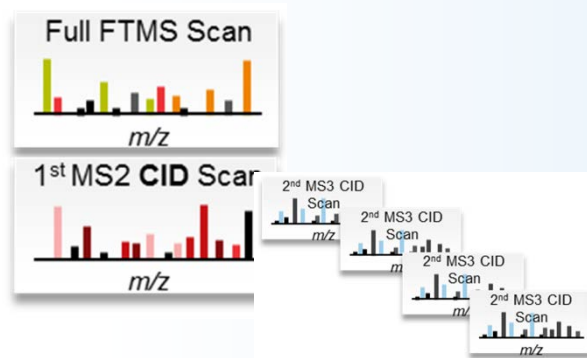
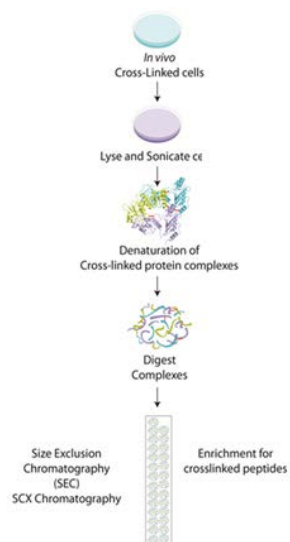
### Cryo-EM map and model



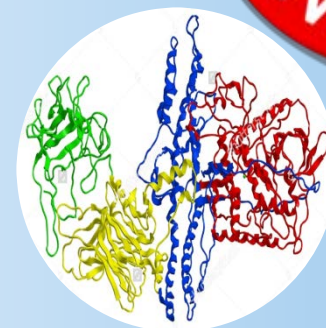
**Combined methods provide structural basis to understand protein assembly**

# Crosslinking Mass Spectrometry Workflow

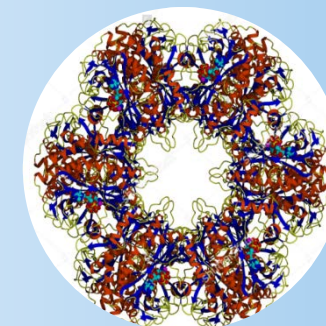
new



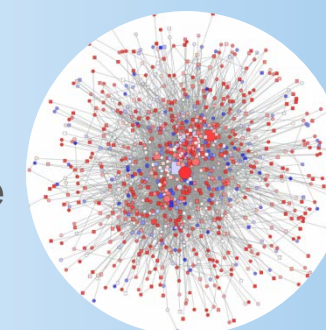
**Protein Structure**



**Protein Complexes**



**Interactome**



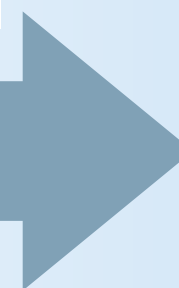
**Sample Labeling and Enrichment**



**MS<sup>n</sup> and Multiple Fragmentation Analysis**



**Data Analysis**



Thermo Scientific™ DSSO and DBSU MS Cleavable Linkers



Thermo Scientific™ Orbitrap Fusion™ Lumos™ Tribrid™ MS with Method Templates



Thermo Scientific™ Proteome Discoverer™ Software with XlinkX Node

**Unique workflow that is complete , easy to use and sensitive**

## Precision Mass Spectrometry

### **New Product Introductions for Precision Mass Spectrometry – Continuing the legacy of innovation**

- Extending leadership in HRAM Orbitrap MS
- Driving quantitation solutions for complex analyses with new QQQ's and Orbitraps
- Major software releases that unleashing the potential of MS data

### **Leading the Way with Scientific Rigor and Precision in Key Application Areas**

- Delivering standardized solutions for proteomics and metabolomics based translational research/precision medicine
- Game-changing structure function studies by integrative structural biology solutions
- Comprehensive and pioneering workflows for biopharma characterization and QA/QC