

thermo scientific

# Keep up with the speed of science

## The Lab-Forward Trade-Up Program



**ThermoFisher**  
SCIENTIFIC

## Science needs an upgrade

The world needs science to move faster — now more than ever. When more scientists have access to the latest scientific instrumentation, we all benefit. New technology accelerates your vital work, and generates new ideas to ensure the products and resources we use every day are safe. It moves labs forward, which in turn propels the world forward. That is the sole purpose of our Lab-Forward Trade-Up Program.

Regardless of vendor, we've made trade-up your current instrumentation faster and easier than ever before. We've also made it more affordable than ever with significant trade-up credit against the latest technology as well as special offers on warranties and extended service plans. There has never been a better time to upgrade.

When you trade-up your instruments, you'll unlock the value of your old systems, providing you with valuable credit toward brand new ones, with flexible financing options should you need them. The Lab-Forward Trade-Up Program is our way of helping you keep up with the speed of science.

## Your science deserves our best

Our comprehensive portfolio covers chromatography, mass spectrometry, elemental analysis, and sample preparation, and it's comprised of some of the most advanced scientific instruments in the industry. We also have a full line of chemistries, consumables and software, all backed with leading service and support. In short, there are a lot of different ways we can support you.

From chromatography to mass spectrometry, elemental analysis through to sample preparation, only we have it all

HPLC Instruments



GC Instruments



IC Instruments



LC-MS Instruments



ICP and OEA Instruments



Discrete Industrial Analyzers



Automated SPE





## A lab-changing experience

Our trade-up process is a highly personalized experience that starts with a conversation and doesn't end until your new instrument is successfully up and running.

### Step ① Connect

Let's discuss your needs and determine the best fit for your lab.

### Step ② Financing\*

You can eliminate budgetary constraints through our range of flexible options.

### Step ③ Trade

We arrange installation of your new system.

### Step ④ Support

Our training and method transfer services ensure you keep your data running smoothly.

\* Not all finance options are available in all regions or countries.



### Put your best lab forward with exclusive financing

We won't let budgetary constraints hold you back from making the essential equipment purchases you need to grow your lab. Our financing experts can put together a payment plan that works for you.



### Lab partners for life

We are committed to helping remove as many barriers of entry to our technology as possible by providing financing solutions, extensive training support and unique opportunities like our Lab-Forward Trade-Up Program.



## Move your lab forward today

Now, more than ever, the world needs you to work at the speed of science. There has never been a better time to swap out your current technology with some of the most advanced scientific instrumentation in chromatography, mass spectrometry, elemental analysis, and sample preparation. Contact a Thermo Fisher Scientific sales representative today and find out how you can start moving your lab forward.

## Benefits of Lab-Forward

- Ensure business continuity through increased productivity and certainty in your results.
- Manage your costs and eliminate common issues with older instrumentation.
- Decrease capital expenditure by unlocking the value of your older instrumentation, regardless of age or condition - even if it is from another vendor.

Find out more at [thermofisher.com/speedofscience](https://www.thermofisher.com/speedofscience)

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