### **thermo**scientific

## Keep up with the speed of science

The Lab-Forward Trade-In Program





#### Science needs an upgrade

The world needs science to move faster — now more than ever. When more scientists have access to the latest scientific instrumentation, we all benefit. New technology accelerates the vital work you are already doing and generates new ideas to ensure the products and resources we use every day are safe. It moves labs forward, which in turn propels the world forward. That is the sole purpose of our Lab-Forward Trade-In Program.

We've made trading in your current chromatography and mass spectrometry instruments faster and easier than ever before. We've also made it more affordable than ever with deep discounts on the latest technology. There has never been a better time to upgrade.

When you trade in your instruments, we'll provide you with valuable credit toward brand new ones. We'll even accept instruments from other manufacturers. The Lab-Forward Trade-In Program is our way of helping you keep up with the speed of science.

#### Your science deserves our best

Our portfolio is the only comprehensive chromatography and mass spectrometry portfolio, and it's comprised of some of the most advanced scientific instruments in the industry. We also have a full line of chemistries, consumables and software. In short, if you work in chromatography or mass spectrometry, there are a lot of different ways we can support you.

## From chromatography to mass spectrometry, only we have it all





#### A lab-changing experience

Our trade-in process is a highly personalized experience that starts with a conversation and doesn't end until your new instrument is successfully up and running.

## Step 1 Connect

We'll help you assess your lab's needs and select a new system that is the best fit for your lab.

### Step 2 Trade

Our service team will install your new system and arrange for the responsible disposal of your current one.

# Step 3 Support

We'll help you transfer methods and train your staff.



#### Lab partners for life

We are committed to helping remove as many barriers of entry to our technology as possible by providing financing solutions, extensive training support and unique opportunities like our Lab-Forward Trade-In Program.



### Move your lab forward today

Now, more than ever, the world needs you to work at the speed of science. There has never been a better time to swap out your current technology with some of the most advanced scientific instrumentation in chromatography and mass spectrometry. Contact a Thermo Fisher Scientific sales representative today and find out how you can start moving your lab forward.

