# Increase productivity and profitability

in contract testing labs

#### Thermo Scientific Gallery discrete analyzer

Automate labor-intensive and time-consuming multi-parameter wet chemical analysis with a single instrument

#### Traditional wet chemistry challenges

Commercial Testing Labs have many challenges with multi parameter wet chemical analysis by traditional techniques like Flow Injection Analysis (FIA), Segmented Flow Analysis (SFA), and Titration, that are operator dependent and can handle limited parameters

The Thermo Scientific™ Gallery™ discrete analyzer delivers reliable multiple parameters analysis, within a single instrument requiring only a single technician

Innovative wet chemistry solutions

## Profitability per sample

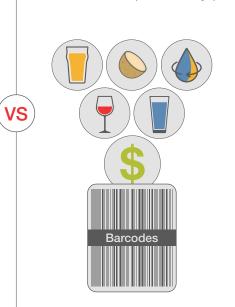
#### Wet chemical analysis

- 50-100 mL samples per test •
- High waste disposal cost
  - Drains profitability •

# Waste

#### Gallery discrete analyzer platform

- Reduced sample consumption: 2-240 μL
- Lowest waste generation and disposal cost Increased profitability per test





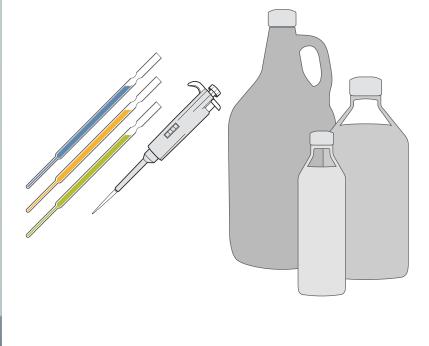
### Cost per test

#### Manual multiple reagents and standards preparation Large reagents consumption per test •

\_\_ 100ml

\_\_ 100ml

- - Productivity loss Increased cost per analysis •



#### Ready to use reagents and standards with barcode • Reduced reagent consumption: 2–120 μL

- Get more tests done
- Increased productivity, safety, and traceability Reduced cost per test



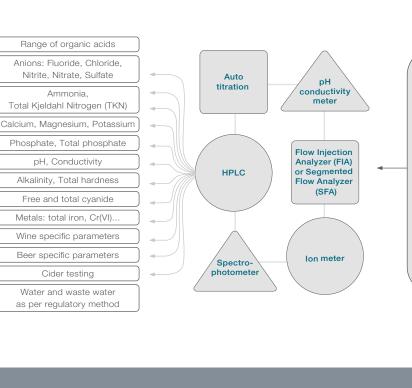
# Instrumentation

## Multiple instruments - multiple parameters

Ammonia

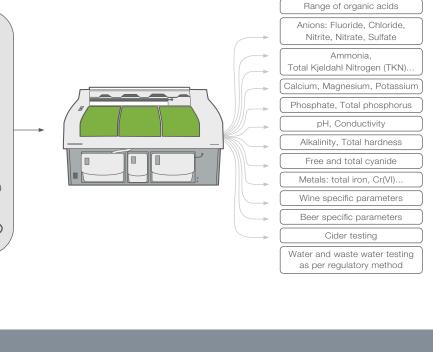
pH, Conductivity

Cider testing



Consolidated wet chemical testing

Single instrument - multiple parameters



# Turnaround time (TAT)

Multiparameter analysis

#### Typically single or max 4 parameters per sample • Low throughput 20-80 tests/hr •

Long turnaround time •

- VS



• Fast multi-parameter analysis

• High throughput up to 200—350 tests/hr

# Walkaway productivity



# Productivity gains

• Easy to operate



Thermo Fisher SCIENTIFIC