The value of thermofisher.com

Find the right products quickly and easily

The B2C experience is available to our B2B customers

- **Guided search tools** help customers narrow the options
- **Configurators** help ensure that product results meet the scientific requirements
- A **connected account** gives customers access to the eCatalog, web-based Punchout, and full integration with eInvoicing
- **Support centers** contain a wealth of useful resources and answers to frequently asked questions
- **Learning centers** contain a library of educational assets, including application notes, handbooks and sourcebooks, webinars, white papers, how-to videos, case studies, scientific posters, product selection guides, and more
The value of fishersci.com

Advanced capabilities across multiple suppliers

**Enhanced Customer Experience**
- Advanced search and ability to purchase from the largest selection of products from multiple brands and suppliers
- Use product categories to browse and compare products from multiple suppliers

**Robust Resources**
- Easy access to safety data sheets and product certificates
- Value-added services, programs, and promotions

**Easy Order Management**
- Fast and easy checkout with Rapid Order and My Lists
- Order tracking, reordering, and live chat support

**Training and Accessibility**
- Training is available on fishersci.com/helpandsupport
- The UserWay tool provides access to tools that make navigating fishersci.com easier for all
The value of both B2B punchouts

thermofisher.com AND fishersci.com

You gain the benefits from both:

• Largest product assortment in the industry
• Vendor consolidation
• Evolving content and transactional capabilities
• Educational and support tools
• Complete product information and documentation
• Configuration and selection tools for consumables and instruments