

# Medicinal crop testing solution

## Managing medicinal crop testing workflows for contract laboratories

### Key benefits

- Efficient and compliant testing for plants, extracts, edibles and beverages, including all 1.0, 2.0, and 3.0 products
- Ensure accurate label claims and expiry dates
- Easily manage customers, quotes, invoicing, and payments
- Provide a professional web-based storefront for test requests and results
- Flexible on-premise and cloud-based deployment options

### Unique challenges facing crop science

Medicinal crop producers rely on contract testing laboratories to ensure the quality and safety of their products. Contract testing facilities offer a variety of services to test for potency, pesticides, residual solvents, heavy metals, microbial contaminants, water content, terpenes, and plant sexing. To provide this wide variety of services, contract facilities must manage many different analytical instruments, assays, and data.



## Complete control of contract testing

Laboratories providing contract testing services or those that recharge work back to other areas of their business can take advantage of the comprehensive contract testing capabilities in Thermo Scientific™ SampleManager LIMS™ software:



### CUSTOMER AND CONTACTS

Comprehensive management of customer and contract details



### MANAGING LAB WORK

Track samples and tests against SOWs, including via the scheduler for regular testing



### PRICE LISTS

Base and customer-specific price lists for sample workflows, test schedules, analyses and component lists



### INVOICING

Generate invoices against SOWs or against a price list for internal recharging



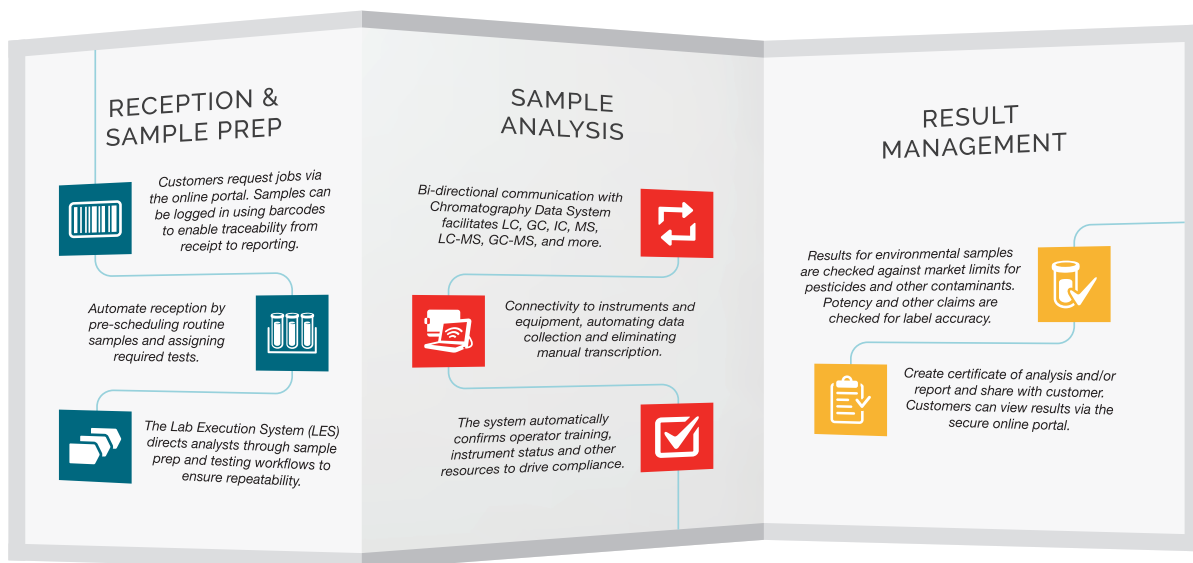
### QUOTES AND STATEMENTS OF WORK

Create quotable SOWs with dedicated lifecycles



### CONTRACTS PORTAL

Customers can approve quotes, submit samples and view results remotely



Find out more at [thermofisher.com/samplemanager](http://thermofisher.com/samplemanager)

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